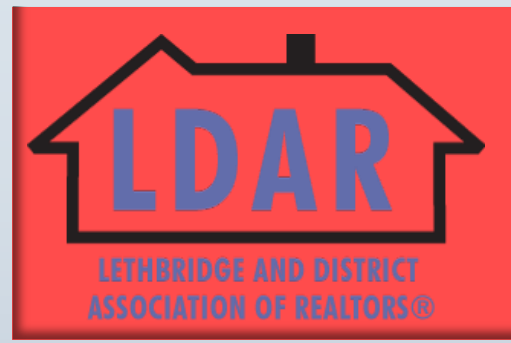


S

e
p
t
e
m
b
e
r

30

2
0
2
0



Membership of 338 licensees

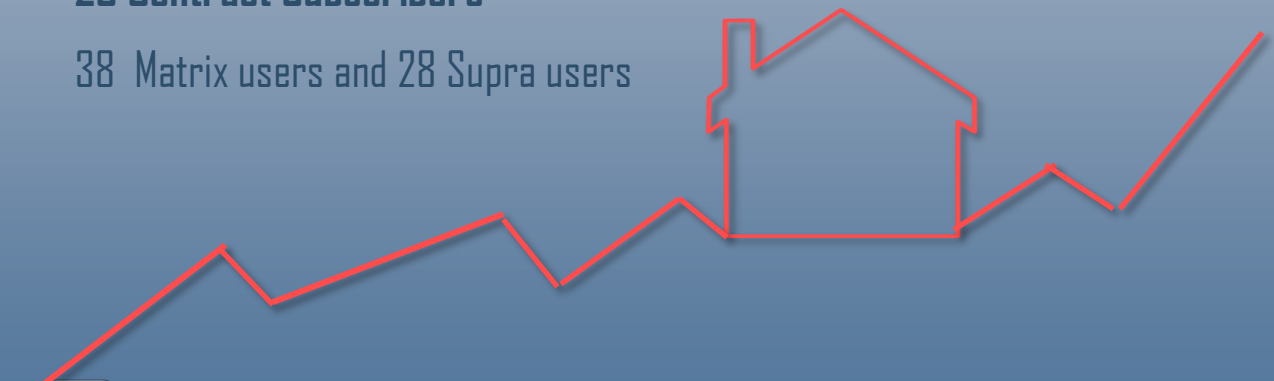
263 from Lethbridge and 75 from Rural

54 Offices

27 City and 26 Rural

26 Contract Subscribers

38 Matrix users and 28 Supra users



Statistics

September 30, 2020

*To support and engage REALTORS® in the Lethbridge area
utilizing the LDAR MLS® System and relevant technologies
while advancing professionalism* Mission Statement



September 2020

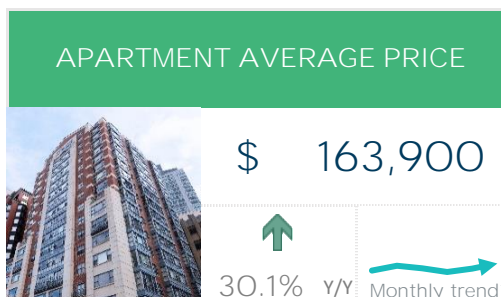
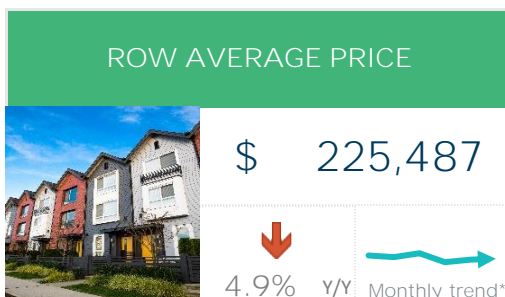
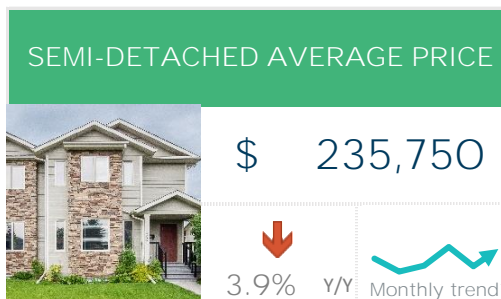
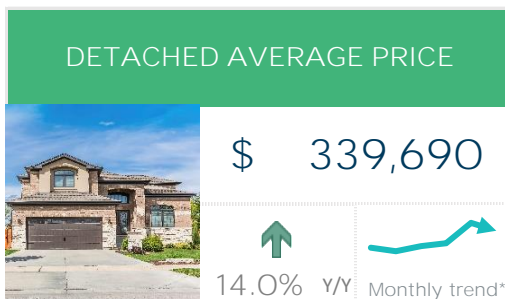
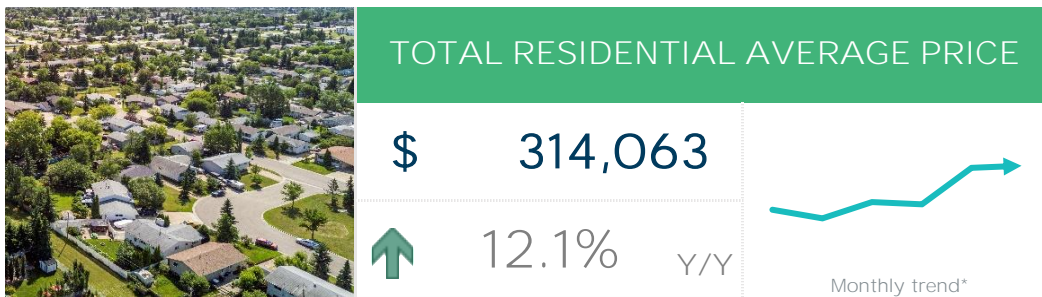
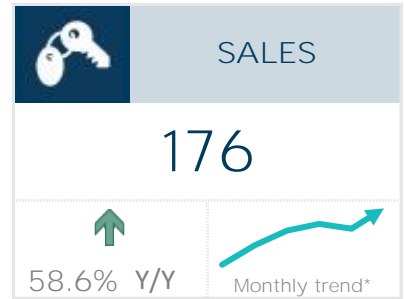
Market Trend Summary

September sales surged above last year's levels, causing year-to-date sales to increase by four per cent. Sales growth has not been consistent across different property types as year-to-date growth has only occurred for detached and semi-detached properties.

Meanwhile, the level of new listings coming onto the market relative to the sales was not enough to prevent further reductions in inventories. In September, there were 616 units in inventory easing from earlier months and well below last year's levels.

Lower inventory levels combined with higher sales pushed the months of supply to under four months, far lower than levels recorded over the past three years. Tighter market conditions are supporting price growth in this market. Year-to-date both median and average prices have increased by nearly three per cent compared to last year.

*Monthly trend data is based on seasonally adjusted data, where the prior 6 months is displayed
Data source: Pillar 9



September 2020

September 2020

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	141	60%	168	5%	440	-27%	84%	3.12	-54%	\$339,690	14%
Semi	10	11%	4	-43%	21	-48%	250%	2.10	-53%	\$235,750	-4%
Row	15	88%	17	-19%	88	10%	88%	5.87	-41%	\$225,487	-5%
Apartment	10	67%	21	163%	67	10%	48%	6.70	-34%	\$163,900	30%
Total Residential	176	59%	210	7%	616	-21%	84%	3.50	-50%	\$314,063	12%

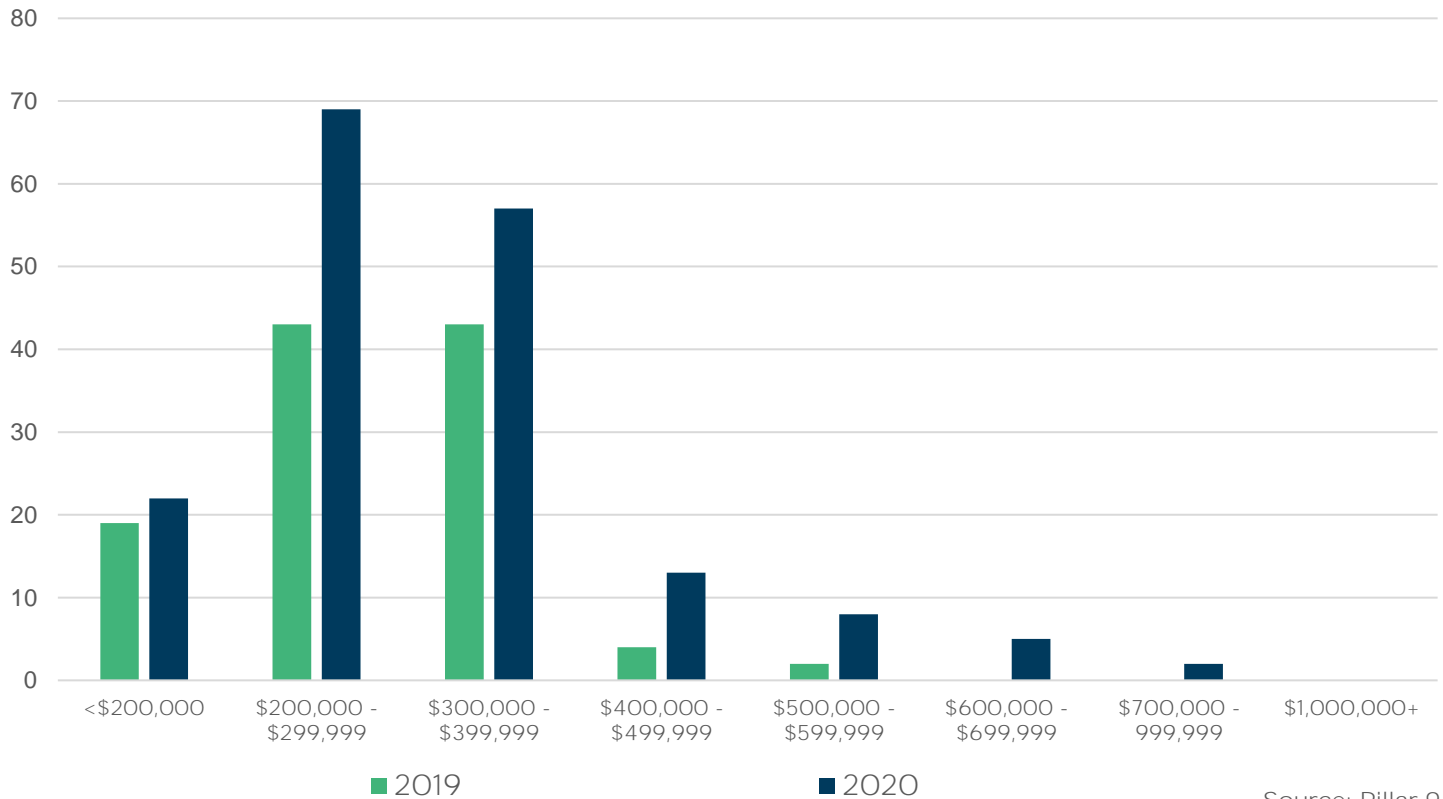
Year-to-Date

September 2020

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	1006	6%	1469	-13%	492	-16%	68%	4.40	-20%	\$321,826	2%
Semi	88	19%	109	-17%	41	4%	81%	4.22	-13%	\$244,280	2%
Row	97	-1%	176	-14%	84	13%	55%	7.77	15%	\$231,989	6%
Apartment	68	-24%	152	-8%	71	-6%	45%	9.41	23%	\$170,851	2%
Total Residential	1259	4%	1906	-13%	688	-11%	66%	4.92	-14%	\$301,330	3%

Residential Sales by Price Range

September



Source: Pillar 9