

# STATISTICS



July 31, 2016

## July 31, 2016 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 302 licensees: 220 from Lethbridge and 82 from Rural
- 49 offices ..... 22 City and 27 Rural
- 34 Contract Subscribers: 25 Matris users and 23 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

*"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."..."*

*Mission Statement*



**MLS® Detailed Sheet  
Lethbridge and District  
July 2016**

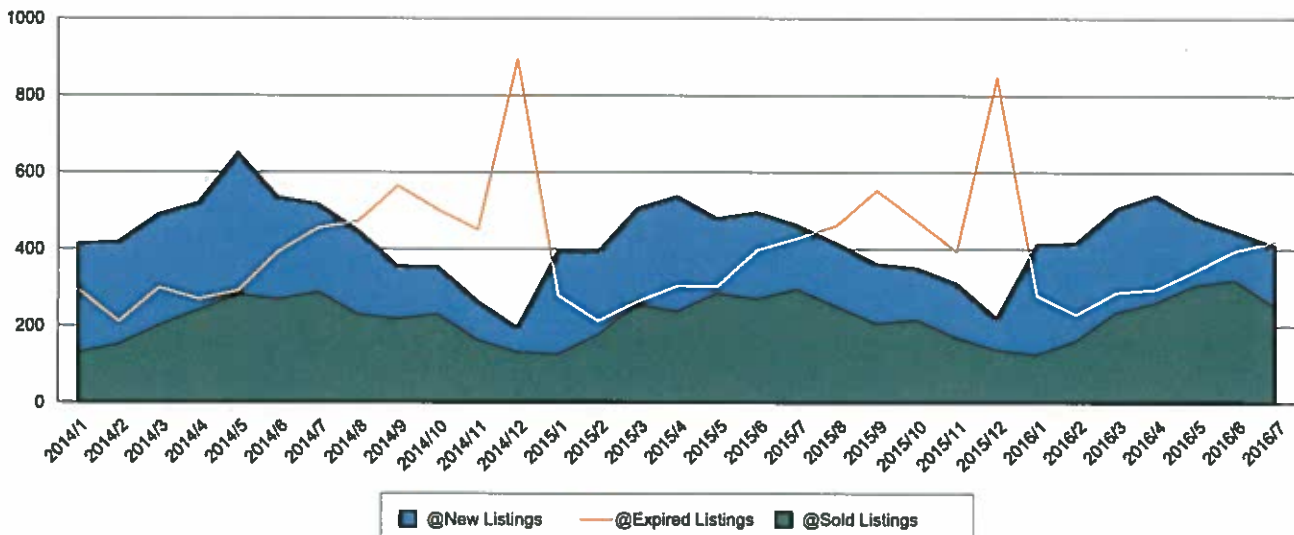
	<b>\$ Value of Units Sold for Current Month</b>	<b># of Units Sold for Current Month</b>	<b># of New Listings for Current Month</b>	<b># of Active Listings End of Current Month</b>
<b>Residential</b>				
Single Family	\$51,161,782	181	268	937
Other	\$8,918,404	45	82	246
Acreages with Homes	\$2,463,800	6	13	101
Vacant Land	\$272,500	5	33	200
<b>Total</b>	<b>\$62,816,486</b>	<b>237</b>	<b>396</b>	<b>1,484</b>
<b>Non-Residential</b>				
Farm	\$832,500	2	8	34
Commercial	\$1,058,800	7	9	169
Multi-Family	\$658,240	1	3	21
<b>Total</b>	<b>\$2,549,540</b>	<b>10</b>	<b>20</b>	<b>224</b>
<b>Grand Totals</b>	<b>\$65,366,026</b>	<b>247</b>	<b>416</b>	<b>1,708</b>

<b>Number of Residential Units Sold According to Price Category:</b>					
<b>\$049,999 OR UNDER</b>	<b>3</b>	<b>\$050,000 - \$99,999</b>	<b>5</b>	<b>\$100,000 - \$149,999</b>	<b>26</b>
<b>\$150,000 - \$199,999</b>	<b>24</b>	<b>\$200,000 - \$249,999</b>	<b>53</b>	<b>\$250,000 - \$299,999</b>	<b>46</b>
<b>\$300,000 - \$349,999</b>	<b>40</b>	<b>\$350,000 - \$399,999</b>	<b>21</b>	<b>\$400,000 - \$449,999</b>	<b>9</b>
<b>\$450,000 - \$499,999</b>	<b>5</b>	<b>\$500,000 - \$549,999</b>	<b>1</b>	<b>\$550,000 - \$599,999</b>	<b>0</b>
<b>\$600,000 - \$649,999</b>	<b>0</b>	<b>\$650,000 - \$699,999</b>	<b>2</b>	<b>\$700,000 - \$749,999</b>	<b>0</b>
<b>\$750,000 - \$799,999</b>	<b>2</b>	<b>\$800,000 - \$899,999</b>	<b>0</b>	<b>\$900,000 - \$999,999</b>	<b>0</b>
<b>Over \$1,000,000</b>	<b>0</b>				

**Lethbridge and District  
MLS® Statistic Report  
July 2016**

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	380	449	515	-15.37%
Total # of Listing YTD	3,105	3,223	3,530	-3.66%
Total # of Expired Month	98	116	159	-15.52%
Total # of Expired YTD	637	668	787	-4.64%
Total # of Sold Month	247	295	287	-16.27%
Total # of Sold YTD	1,645	1,635	1,554	0.61%
Total Sales Volume Month	\$65,366,026	\$73,915,401	\$78,158,789	-11.57%
Total Sales Volume YTD	\$454,617,699	\$445,105,622	\$409,233,800	2.14%
<b>Total Current Actives</b>	<b>1,708</b>			

**3 Year Activity**



Number of Units Sold By Price	2016		2015	
	Month	Year	Month	Year
\$49,999 OR UNDER	5	30	10	37
\$50,000 - \$99,999	7	74	15	75
\$100,000 - \$119,999	5	47	12	52
\$120,000 - \$139,999	11	51	11	57
\$140,000 - \$159,999	15	71	16	64
\$160,000 - \$179,999	11	80	17	97
\$180,000 - \$199,999	9	93	24	94
\$200,000 - \$219,999	22	115	19	100
\$220,000 - \$239,999	23	142	17	130
\$240,000 - \$259,999	17	138	36	158
\$260,000 - \$279,999	22	134	22	126
\$280,000 - \$299,999	17	118	16	98
\$300,000 - \$319,999	11	88	26	114
\$320,000 - \$339,999	18	93	5	77
\$340,000 - \$359,999	16	73	12	69
\$360,000 - \$379,999	7	52	8	50
\$380,000 - \$399,999	9	48	5	59
\$400,000 - \$449,999	10	68	7	60
\$450,000 - \$499,999	5	42	8	38
\$500,000 - \$749,999	5	65	7	64
\$750,000 - \$999,999	2	14	1	12
\$1,000,000 Or Over	0	9	1	4

**Lethbridge and District  
MLS® Statistic Report  
July 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	3	0	1		33%	\$0	\$173,000	2	9	1	2	50%	22%	\$76,500	\$108,250
Bow Island	0	3	0	1		33%	\$0	\$46,000	0	2	0	0		0%	\$0	\$0
Brooks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Burdett	0	2	0	2		100%	\$0	\$216,000	0	3	0	2		66%	\$0	\$214,500
Burns	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Cardston	5	59	4	19	80%	32%	\$144,975	\$184,337	8	58	5	27	82%	46%	\$132,640	\$182,415
Carmangay	0	3	0	0		0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Champion	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Clareholm	2	18	0	4	0%	22%	\$0	\$266,750	0	13	2	8		81%	\$270,500	\$327,925
Coaldale	21	170	17	90	80%	52%	\$289,852	\$274,061	30	173	17	102	56%	56%	\$256,625	\$269,819
Coutts	0	4	0	1		25%	\$0	\$50,000	0	4	0	0		0%	\$0	\$0
Cowley	1	7	1	3	100%	42%	\$96,000	\$62,333	2	4	1	3	50%	75%	\$480,000	\$236,667
Foremost	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$260,000
Fort MacLeod	8	60	3	28	37%	46%	\$237,500	\$167,764	6	60	6	29	100%	36%	\$151,333	\$210,707
Glenwood	2	7	0	2	0%	28%	\$0	\$150,000	0	5	1	2		40%	\$229,000	\$168,250
Granum	2	12	1	4	50%	33%	\$185,000	\$203,500	1	7	0	4	0%	57%	\$0	\$237,000
Grassy Lake	0	5	0	2		40%	\$0	\$204,000	1	6	0	1	0%	16%	\$0	\$245,000
Hill Spring	1	12	2	5	200%	41%	\$76,000	\$50,200	2	12	0	1	0%	8%	\$0	\$26,000
Lomond	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Magrath	3	20	2	14	66%	70%	\$155,500	\$189,038	5	29	5	14	100%	46%	\$134,600	\$187,136
Milk River	1	16	1	6	100%	37%	\$220,000	\$134,750	1	18	1	5	100%	27%	\$72,500	\$73,500
Nobleford	2	23	4	15	200%	65%	\$234,000	\$258,517	4	29	1	12	25%	41%	\$135,000	\$269,542
Picture Butte	3	31	2	24	66%	77%	\$325,500	\$231,000	5	27	5	14	100%	51%	\$235,300	\$193,500
Pincher Creek	11	68	4	31	36%	45%	\$225,625	\$235,311	13	47	6	28	46%	59%	\$228,667	\$229,641
Raymond	2	49	5	29	250%	59%	\$244,900	\$228,362	7	62	4	33	57%	53%	\$311,750	\$238,970
Stavelly	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Stirling	3	17	0	2	0%	11%	\$0	\$309,000	4	25	2	6	50%	24%	\$247,500	\$219,500
Taber	19	171	7	85	36%	49%	\$229,643	\$254,153	26	194	11	73	42%	37%	\$221,818	\$268,774
Vauxhall	1	17	0	6	0%	35%	\$0	\$171,333	4	21	2	10	50%	47%	\$203,000	\$158,350
Vulcan	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Warner	1	7	0	2	0%	28%	\$0	\$70,000	3	14	2	6	66%	42%	\$33,500	\$85,208
Coalhurst	10	64	7	45	70%	70%	\$264,143	\$257,433	6	64	4	52	66%	81%	\$251,250	\$265,653
Barnwell	0	15	0	5		33%	\$0	\$294,700	2	20	1	8	50%	40%	\$185,000	\$261,813
Aetna	0	0	0	1			\$0	\$60,000	2	2	0	2	0%	100%	\$0	\$142,000
Beaver Mines	1	2	0	0	0%	0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Beazer	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0

Lethbridge and District  
MLS® Statistic Report  
July 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Chin	0	2	0	1		50%	\$0	\$205,000	1	1	0	0	0%	0%	\$0	\$0
Del Bonita	1	3	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Diamond City	1	5	0	3	0%	60%	\$0	\$489,967	0	12	1	6		50%	\$380,000	\$356,667
Enchant	0	2	1	1		50%	\$130,000	\$130,000	0	3	0	1		33%	\$0	\$255,000
Hays	0	4	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Iron Springs	0	2	0	0		0%	\$0	\$0	0	0	0	1			\$0	\$183,000
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbrack	1	11	0	1	0%	9%	\$0	\$175,000	2	9	0	2	0%	22%	\$0	\$225,000
Monarch	1	2	0	0	0%	0%	\$0	\$0	0	4	1	4		100%	\$146,500	\$167,875
Mountain View	1	6	0	1	0%	16%	\$0	\$93,000	1	5	0	1	0%	20%	\$0	\$285,000
New Dayton	0	3	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	2	0	1		50%	\$0	\$232,000	0	0	0	0			\$0	\$0
Shaughnessy	1	4	0	0	0%	0%	\$0	\$0	0	7	0	2		28%	\$0	\$78,500
Spring Coulee	0	2	0	1		50%	\$0	\$185,000	0	1	0	1		100%	\$0	\$311,000
Turn	0	0	0	0			\$0	\$0	0	4	0	1		25%	\$0	\$85,000
Waterton Park	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Welling	0	3	1	1		33%	\$88,800	\$88,800	0	3	0	2		66%	\$0	\$302,500
Wrentham	0	3	0	1		33%	\$0	\$250,000	0	2	0	0		0%	\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	0	1		100%	\$0	\$84,000	0	4	2	2		50%	\$30,000	\$30,000
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Ea	0	5	1	4		80%	\$345,000	\$356,250	2	5	2	3	100%	60%	\$332,500	\$401,000
Orion	1	3	0	1	0%	33%	\$0	\$340,000	0	3	0	0		0%	\$0	\$0
Lethbridge City North	46	383	27	250	58%	68%	\$252,238	\$243,332	59	425	48	261	81%	61%	\$225,287	\$231,418
Lethbridge City South	58	478	40	290	71%	60%	\$274,999	\$294,636	70	475	60	303	85%	83%	\$277,273	\$285,935
Lethbridge City West	112	848	91	507	81%	59%	\$286,898	\$295,315	104	817	79	465	75%	56%	\$265,788	\$291,860
Blairmore	7	55	3	18	42%	32%	\$256,000	\$165,944	4	44	0	14	0%	31%	\$0	\$241,727
Bellevue	1	37	3	13	300%	35%	\$108,667	\$183,231	10	37	4	16	40%	43%	\$199,125	\$197,344
Coleman	15	86	5	23	33%	26%	\$216,940	\$163,672	12	90	9	32	75%	35%	\$217,044	\$221,353
Frank	3	12	2	5	66%	41%	\$178,000	\$150,450	0	4	1	2		50%	\$145,000	\$392,500
Hillcrest	5	21	1	5	20%	23%	\$131,500	\$164,900	4	18	1	2	25%	11%	\$89,000	\$98,975
Rural Cardston Cnty	1	4	0	0	0%	0%	\$0	\$0	2	4	0	1	0%	25%	\$0	\$180,000
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	1			\$0	\$109,500
Rural Waterton I.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	4	29	1	12	25%	41%	\$775,000	\$454,783	8	42	0	12	0%	28%	\$0	\$553,343
Rural Pincher Creek	3	19	1	13	33%	68%	\$395,000	\$343,368	4	27	3	7	75%	25%	\$428,333	\$346,000
Rural Taber M.D.	0	1	0	0		0%	\$0	\$0	0	5	0	4		80%	\$0	\$388,125

**Lethbridge and District  
MLS® Statistic Report  
July 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Warner Cnty	0	4	0	4		100%	\$0	\$318,625	0	15	0	1		6%	\$0	\$214,900
Rural Willow Creek M.D.	1	3	0	0	0%	0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Rural Crowinest Pass	0	1	0	2		200%	\$0	\$208,750	2	8	0	1	0%	16%	\$0	\$135,000
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$248,500
Castle Mountain Resort	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	0	3	0	1		33%	\$0	\$358,000	0	4	0	3		75%	\$0	\$422,833
Little Bow	0	0	0	1			\$0	\$345,000	1	1	0	0	0%	0%	\$0	\$0
<b>Total</b>	<b>381</b>	<b>2,896</b>	<b>237</b>	<b>1,588</b>	<b>63%</b>	<b>54%</b>	<b>78,885</b>	<b>138,341</b>	<b>422</b>	<b>3,918</b>	<b>288</b>	<b>1,597</b>	<b>88%</b>	<b>82%</b>	<b>\$81,140</b>	<b>\$152,098</b>

01/01/2016 to 08/01/2016

	Residential	Commercial	Multifamily	Farm	Total
Active	1,261	110	16	19	1,406
Cancelled	375	27	4	3	409
Conditional	20	2	0	0	22
Expired	566	53	3	15	637
Sold	1,588	25	14	18	1,645
Withdrawn	1	0	0	0	1
<b>Total</b>	<b>3,811</b>	<b>217</b>	<b>37</b>	<b>55</b>	<b>4,120</b>

## Cardston County

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	9	9	0%	76	80	-5%
Units Sold	5	9	-44%	30	36	-17%
Sell/List Ratio	56%	100%		39%	45%	
Sales Dollars	\$940,900	\$1,479,000	-36%	\$5,745,900	\$7,133,400	-19%
Avg Price/Units	\$188,180	\$164,333	15%	\$191,530	\$198,150	-3%
List Price on Sales	\$998,900	\$1,565,800	-36%	\$6,001,500	\$7,447,400	-19%
Price Ratio	-6%	-6%		-4%	-4%	
Days To Sell	133	238	-44%	132	152	-14%
<b>Acreage</b>						
Units Listed	1	6	-83%	22	29	-24%
Units Sold	2	2	0%	9	11	-18%
Sell/List Ratio	200%	33%		41%	38%	
Sales Dollars	\$144,800	\$60,000	141%	\$1,339,800	\$2,222,500	-40%
Avg Price/Units	\$72,400	\$30,000	141%	\$148,867	\$202,045	-26%
List Price on Sales	\$147,800	\$84,900	74%	\$1,458,600	\$2,432,400	-40%
Price Ratio	-2%	-29%		-8%	-9%	
Days To Sell	192	95	102%	280	264	6%
<b>Mobile Home</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$26,000	\$0	0%	\$62,000	\$0	0%
Avg Price/Units	\$26,000	\$0	0%	\$31,000	\$0	0%
List Price on Sales	\$28,000	\$0	0%	\$67,900	\$0	0%
Price Ratio	-7%	0%		-9%	0%	
Days To Sell	153	0	0%	98	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$89,000	\$107,500	-17%
Avg Price/Units	\$0	\$0	0%	\$89,000	\$107,500	-17%
List Price on Sales	\$0	\$0	0%	\$89,000	\$125,000	-29%
Price Ratio	0%	0%		0%	-14%	
Days To Sell	0	0	0%	195	109	79%
<b>Modular Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Cardston County

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	1	0	0%	3	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	3	5	-40%	14	13	8%
Units Sold	1	2	-50%	3	5	-40%
Sell/List Ratio	33%	40%		21%	38%	
Sales Dollars	\$24,000	\$86,200	-72%	\$74,000	\$169,201	-56%
Avg Price/Units	\$24,000	\$43,100	-44%	\$24,667	\$33,840	-27%
List Price on Sales	\$29,500	\$102,000	-71%	\$93,500	\$249,800	-63%
Price Ratio	-19%	-15%		-21%	-32%	
Days To Sell	70	103	-32%	240	150	60%
<b>Recreational</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Cardston County Totals</b>						
Units Listed	14	20	-30%	118	124	-5%
Units Sold	9	13	-31%	45	53	-15%
Sell/List Ratio	64%	65%		38%	43%	
Sales Dollars	\$1,135,700	\$1,625,200	-30%	\$7,310,700	\$9,632,601	-24%
Avg Price/Units	\$126,189	\$125,015	1%	\$162,460	\$181,747	-11%
List Price on Sales	\$1,204,200	\$1,752,700	-31%	\$7,710,500	\$10,254,600	-25%
Price Ratio	-6%	-7%		-5%	-6%	
Days To Sell	141	195	-28%	169	174	-3%



**Forty Mile County**  
**Comparative Activity By Property Type for July 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	2	5	-60%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	40%	
Sales Dollars	\$0	\$0	0%	\$432,000	\$429,000	1%
Avg Price/Units	\$0	\$0	0%	\$216,000	\$214,500	1%
List Price on Sales	\$0	\$0	0%	\$459,000	\$449,000	2%
Price Ratio	0%	0%		-6%	-4%	
Days To Sell	0	0	0%	128	41	216%
<b>Acreage</b>						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$260,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$260,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$299,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	106	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$109,500	-59%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$109,500	-59%
List Price on Sales	\$0	\$0	0%	\$50,000	\$120,000	-58%
Price Ratio	0%	0%		-10%	-9%	
Days To Sell	0	0	0%	17	336	-95%
<b>Recreational</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Forty Mile County Totals</b>						
Units Listed	0	0	0%	6	7	-14%
Units Sold	0	0	0%	3	4	-25%
Sell/List Ratio	0%	0%		50%	57%	
Sales Dollars	\$0	\$0	0%	\$477,000	\$798,500	-40%
Avg Price/Units	\$0	\$0	0%	\$159,000	\$199,625	-20%
List Price on Sales	\$0	\$0	0%	\$509,000	\$868,000	-41%
Price Ratio	0%	0%		-6%	-8%	
Days To Sell	0	0	0%	91	131	-30%

## I.D. Waterton

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>I.D. Waterton Totals</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

**Lethbridge City**  
**Comparative Activity By Property Type for July 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	162	176	-8%	1,293	1,261	3%
Units Sold	121	137	-12%	794	772	3%
Sell/List Ratio	75%	78%		61%	61%	
Sales Dollars	\$36,799,702	\$39,739,830	-7%	\$245,808,077	\$237,258,374	4%
Avg Price/Units	\$304,130	\$290,072	5%	\$309,582	\$307,329	1%
List Price on Sales	\$37,490,004	\$40,690,820	-8%	\$252,025,123	\$243,350,606	4%
Price Ratio	-2%	-2%		-2%	-3%	
Days To Sell	62	74	-16%	65	74	-12%
<b>Acreage</b>						
Units Listed	0	1	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Apartment Unit</b>						
Units Listed	19	12	58%	121	137	-12%
Units Sold	12	16	-25%	58	70	-17%
Sell/List Ratio	63%	133%		48%	51%	
Sales Dollars	\$1,850,750	\$2,599,500	-29%	\$10,291,055	\$12,009,397	-14%
Avg Price/Units	\$154,229	\$162,469	-5%	\$177,432	\$171,563	3%
List Price on Sales	\$1,935,400	\$2,705,655	-28%	\$10,726,100	\$12,421,663	-14%
Price Ratio	-4%	-4%		-4%	-3%	
Days To Sell	94	53	79%	78	63	23%
<b>Mobile Home</b>						
Units Listed	10	10	0%	48	58	-17%
Units Sold	2	8	-75%	24	46	-48%
Sell/List Ratio	20%	80%		50%	79%	
Sales Dollars	\$342,000	\$807,900	-58%	\$2,608,750	\$4,123,300	-37%
Avg Price/Units	\$171,000	\$100,988	69%	\$108,698	\$89,637	21%
List Price on Sales	\$354,800	\$856,600	-59%	\$2,784,800	\$4,365,305	-36%
Price Ratio	-4%	-6%		-6%	-6%	
Days To Sell	17	92	-82%	80	109	-27%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$157,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$157,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$165,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	34	0	0%

**Lethbridge City**  
**Comparative Activity By Property Type for July 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Modular Home</b>						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	1	0%	2	2	0%
Sell/List Ratio	0%	0%		67%	100%	
Sales Dollars	\$0	\$103,500	0%	\$129,000	\$251,000	-49%
Avg Price/Units	\$0	\$103,500	0%	\$64,500	\$125,500	-49%
List Price on Sales	\$0	\$109,900	0%	\$158,900	\$269,800	-41%
Price Ratio	0%	-6%		-19%	-7%	
Days To Sell	0	39	0%	32	34	-6%
<b>Townhouse</b>						
Units Listed	14	15	-7%	110	107	3%
Units Sold	15	12	25%	67	63	6%
Sell/List Ratio	107%	80%		61%	59%	
Sales Dollars	\$3,314,154	\$2,275,900	46%	\$14,572,724	\$13,221,750	10%
Avg Price/Units	\$220,944	\$189,658	16%	\$217,503	\$209,869	4%
List Price on Sales	\$3,330,700	\$2,330,200	43%	\$14,783,355	\$13,530,990	9%
Price Ratio	0%	-2%		-1%	-2%	
Days To Sell	64	115	-44%	77	86	-10%
<b>Half Duplex</b>						
Units Listed	11	16	-31%	102	104	-2%
Units Sold	7	12	-42%	78	58	34%
Sell/List Ratio	64%	75%		76%	56%	
Sales Dollars	\$1,458,500	\$2,730,900	-47%	\$18,184,613	\$12,986,500	40%
Avg Price/Units	\$208,357	\$227,575	-8%	\$233,136	\$223,905	4%
List Price on Sales	\$1,512,800	\$2,810,700	-46%	\$18,691,330	\$13,356,388	40%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	102	60	70%	85	77	12%
<b>Full Duplex</b>						
Units Listed	0	1	0%	8	9	-11%
Units Sold	0	1	0%	5	7	-29%
Sell/List Ratio	0%	100%		63%	78%	
Sales Dollars	\$0	\$371,250	0%	\$1,973,000	\$2,451,750	-20%
Avg Price/Units	\$0	\$371,250	0%	\$394,600	\$350,250	13%
List Price on Sales	\$0	\$400,000	0%	\$2,074,700	\$2,626,255	-21%
Price Ratio	0%	-7%		-5%	-7%	
Days To Sell	0	137	0%	48	79	-40%
<b>Triplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

**Lethbridge City**  
**Comparative Activity By Property Type for July 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Fourplex</b>						
Units Listed	3	2	50%	24	18	33%
Units Sold	0	0	0%	16	12	33%
Sell/List Ratio	0%	0%		67%	67%	
Sales Dollars	\$0	\$0	0%	\$3,123,500	\$2,188,355	43%
Avg Price/Units	\$0	\$0	0%	\$195,219	\$182,363	7%
List Price on Sales	\$0	\$0	0%	\$3,248,900	\$2,242,755	45%
Price Ratio	0%	0%		-4%	-2%	
Days To Sell	0	0	0%	85	116	-27%
<b>Fiveplex</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$378,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$189,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$393,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	24	0	0%
<b>Sixplex</b>						
Units Listed	1	0	0%	3	0	0%
Units Sold	1	0	0%	3	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$153,000	\$0	0%	\$946,500	\$0	0%
Avg Price/Units	\$153,000	\$0	0%	\$315,500	\$0	0%
List Price on Sales	\$156,900	\$0	0%	\$988,900	\$0	0%
Price Ratio	-2%	0%		-4%	0%	
Days To Sell	24	0	0%	31	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	16	3	433%	25	32	-22%
Units Sold	0	1	0%	3	7	-57%
Sell/List Ratio	0%	33%		12%	22%	
Sales Dollars	\$0	\$189,900	0%	\$531,000	\$1,035,900	-49%
Avg Price/Units	\$0	\$189,900	0%	\$177,000	\$147,986	20%
List Price on Sales	\$0	\$189,900	0%	\$574,800	\$1,118,400	-49%
Price Ratio	0%	0%		-8%	-7%	
Days To Sell	0	17	0%	248	72	242%
<b>Lethbridge City Totals</b>						
Units Listed	236	236	0%	1,743	1,730	1%
Units Sold	158	188	-16%	1,053	1,037	2%
Sell/List Ratio	67%	80%		60%	60%	
Sales Dollars	\$43,918,106	\$48,818,680	-10%	\$298,703,219	\$285,526,326	5%
Avg Price/Units	\$277,963	\$259,674	7%	\$283,669	\$275,339	3%
List Price on Sales	\$44,780,604	\$50,093,775	-11%	\$306,615,808	\$293,282,162	5%
Price Ratio	-2%	-3%		-3%	-3%	
Days To Sell	66	75	-12%	69	76	-10%

## Lethbridge County

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	28	44	-36%	240	259	-7%
Units Sold	25	25	0%	144	157	-8%
Sell/List Ratio	89%	57%		60%	61%	
Sales Dollars	\$7,186,480	\$6,627,000	8%	\$39,751,285	\$43,149,739	-8%
Avg Price/Units	\$287,459	\$265,080	8%	\$276,051	\$274,839	0%
List Price on Sales	\$7,380,755	\$6,832,150	8%	\$40,972,742	\$44,463,818	-8%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	81	75	9%	74	81	-9%
<b>Acreage</b>						
Units Listed	6	8	-25%	42	63	-33%
Units Sold	2	0	0%	15	19	-21%
Sell/List Ratio	33%	0%		36%	30%	
Sales Dollars	\$1,195,000	\$0	0%	\$8,162,400	\$9,452,613	-14%
Avg Price/Units	\$597,500	\$0	0%	\$544,160	\$497,506	9%
List Price on Sales	\$1,294,000	\$0	0%	\$8,880,400	\$9,835,795	-10%
Price Ratio	-8%	0%		-8%	-4%	
Days To Sell	193	0	0%	170	85	100%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		75%	150%	
Sales Dollars	\$0	\$0	0%	\$446,500	\$487,000	-8%
Avg Price/Units	\$0	\$0	0%	\$148,833	\$162,333	-8%
List Price on Sales	\$0	\$0	0%	\$474,700	\$514,900	-8%
Price Ratio	0%	0%		-6%	-5%	
Days To Sell	0	0	0%	162	181	-11%
<b>Mobile Home</b>						
Units Listed	2	1	100%	19	13	46%
Units Sold	0	2	0%	8	11	-27%
Sell/List Ratio	0%	200%		42%	85%	
Sales Dollars	\$0	\$143,000	0%	\$513,125	\$683,000	-25%
Avg Price/Units	\$0	\$71,500	0%	\$64,141	\$62,091	3%
List Price on Sales	\$0	\$159,800	0%	\$544,816	\$780,100	-30%
Price Ratio	0%	-11%		-6%	-12%	
Days To Sell	0	303	0%	97	141	-31%
<b>Mobile With Land</b>						
Units Listed	1	1	0%	7	2	250%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		43%	50%	
Sales Dollars	\$0	\$0	0%	\$405,000	\$180,000	125%
Avg Price/Units	\$0	\$0	0%	\$135,000	\$180,000	-25%
List Price on Sales	\$0	\$0	0%	\$442,800	\$184,900	139%
Price Ratio	0%	0%		-9%	-3%	
Days To Sell	0	0	0%	117	104	13%

## Lethbridge County

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Modular Home</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$39,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$39,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$44,900	\$0	0%
Price Ratio	0%	0%		-13%	0%	
Days To Sell	0	0	0%	44	0	0%
<b>Townhouse</b>						
Units Listed	1	0	0%	9	6	50%
Units Sold	1	0	0%	5	3	67%
Sell/List Ratio	100%	0%		56%	50%	
Sales Dollars	\$207,000	\$0	0%	\$1,062,500	\$597,000	78%
Avg Price/Units	\$207,000	\$0	0%	\$212,500	\$199,000	7%
List Price on Sales	\$210,000	\$0	0%	\$1,093,300	\$609,899	79%
Price Ratio	-1%	0%		-3%	-2%	
Days To Sell	34	0	0%	54	157	-65%
<b>Half Duplex</b>						
Units Listed	2	1	100%	9	11	-18%
Units Sold	3	2	50%	8	10	-20%
Sell/List Ratio	150%	200%		89%	91%	
Sales Dollars	\$690,000	\$381,000	81%	\$1,698,500	\$2,199,650	-23%
Avg Price/Units	\$230,000	\$190,500	21%	\$212,313	\$219,965	-3%
List Price on Sales	\$719,800	\$404,455	78%	\$1,802,700	\$2,256,455	-20%
Price Ratio	-4%	-6%		-6%	-3%	
Days To Sell	42	120	-65%	65	129	-49%
<b>Fourplex</b>						
Units Listed	1	0	0%	3	2	50%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		33%	0%	
Sales Dollars	\$658,240	\$0	0%	\$658,240	\$0	0%
Avg Price/Units	\$658,240	\$0	0%	\$658,240	\$0	0%
List Price on Sales	\$660,000	\$0	0%	\$660,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	99	0	0%	99	0	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$535,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$535,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$569,999	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	98	0	0%

## Lethbridge County

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	4	1	300%	10	14	-29%
Units Sold	0	1	0%	4	4	0%
Sell/List Ratio	0%	100%		40%	29%	
Sales Dollars	\$0	\$111,121	0%	\$868,750	\$603,121	44%
Avg Price/Units	\$0	\$111,121	0%	\$217,188	\$150,780	44%
List Price on Sales	\$0	\$105,830	0%	\$670,760	\$613,730	9%
Price Ratio	0%	5%		30%	-2%	
Days To Sell	0	44	0%	476	20	2,338%
<b>Lethbridge County Totals</b>						
Units Listed	45	56	-20%	344	372	-8%
Units Sold	32	30	7%	193	208	-7%
Sell/List Ratio	71%	54%		56%	56%	
Sales Dollars	\$9,936,720	\$7,262,121	37%	\$54,140,300	\$57,352,123	-6%
Avg Price/Units	\$310,523	\$242,071	28%	\$280,520	\$275,731	2%
List Price on Sales	\$10,264,555	\$7,502,235	37%	\$56,157,117	\$59,259,597	-5%
Price Ratio	-3%	-3%		-4%	-3%	
Days To Sell	84	92	-9%	92	88	4%



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## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	19	28	-32%	167	186	-10%
Units Sold	6	12	-50%	87	79	10%
Sell/List Ratio	32%	43%		52%	42%	
Sales Dollars	\$1,020,500	\$2,315,000	-56%	\$20,109,030	\$19,877,000	1%
Avg Price/Units	\$170,083	\$192,917	-12%	\$231,138	\$251,608	-8%
List Price on Sales	\$1,105,600	\$2,446,400	-55%	\$21,081,799	\$20,923,950	1%
Price Ratio	-8%	-5%		-5%	-5%	
Days To Sell	120	46	164%	117	92	26%
<b>Acreage</b>						
Units Listed	0	2	0%	20	28	-29%
Units Sold	1	1	0%	9	9	0%
Sell/List Ratio	0%	50%		45%	32%	
Sales Dollars	\$495,000	\$351,000	41%	\$4,084,500	\$3,786,000	8%
Avg Price/Units	\$495,000	\$351,000	41%	\$453,833	\$420,667	8%
List Price on Sales	\$519,000	\$369,000	41%	\$4,264,900	\$3,986,800	7%
Price Ratio	-5%	-5%		-4%	-5%	
Days To Sell	35	66	-47%	109	59	86%
<b>Apartment Unit</b>						
Units Listed	1	0	0%	5	5	0%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		60%	40%	
Sales Dollars	\$0	\$0	0%	\$459,000	\$375,000	22%
Avg Price/Units	\$0	\$0	0%	\$153,000	\$187,500	-18%
List Price on Sales	\$0	\$0	0%	\$484,800	\$407,888	19%
Price Ratio	0%	0%		-5%	-8%	
Days To Sell	0	0	0%	103	75	38%
<b>Mobile Home</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$26,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$26,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$29,900	0%
Price Ratio	0%	0%		0%	-11%	
Days To Sell	0	0	0%	0	29	0%
<b>Mobile With Land</b>						
Units Listed	0	1	0%	2	6	-67%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	4	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	0	1	0%	6	5	20%
Units Sold	1	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		17%	60%	
Sales Dollars	\$222,000	\$0	0%	\$222,000	\$586,500	-62%
Avg Price/Units	\$222,000	\$0	0%	\$222,000	\$195,500	14%
List Price on Sales	\$229,900	\$0	0%	\$229,900	\$614,800	-63%
Price Ratio	-3%	0%		-3%	-5%	
Days To Sell	37	0	0%	37	22	71%
<b>Full Duplex</b>						
Units Listed	0	0	0%	5	3	67%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		20%	33%	
Sales Dollars	\$0	\$0	0%	\$243,000	\$260,000	-7%
Avg Price/Units	\$0	\$0	0%	\$243,000	\$260,000	-7%
List Price on Sales	\$0	\$0	0%	\$249,900	\$275,000	-9%
Price Ratio	0%	0%		-3%	-5%	
Days To Sell	0	0	0%	20	53	-62%
<b>Fourplex</b>						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		25%	50%	
Sales Dollars	\$0	\$365,000	0%	\$360,000	\$732,125	-51%
Avg Price/Units	\$0	\$365,000	0%	\$360,000	\$366,063	-2%
List Price on Sales	\$0	\$368,000	0%	\$375,000	\$747,000	-50%
Price Ratio	0%	-1%		-4%	-2%	
Days To Sell	0	140	0%	34	84	-60%
<b>Sixplex</b>						
Units Listed	0	1	0%	2	3	-33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	11	14	-21%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	14%	
Sales Dollars	\$0	\$0	0%	\$0	\$495,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$247,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$512,700	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	22	0%
<b>MD of Taber Totals</b>						
Units Listed	20	33	-39%	227	256	-11%
Units Sold	8	14	-43%	102	99	3%
Sell/List Ratio	40%	42%		45%	39%	
Sales Dollars	\$1,737,500	\$3,031,000	-43%	\$25,477,530	\$26,138,125	-3%
Avg Price/Units	\$217,188	\$216,500	0%	\$249,780	\$264,021	-5%
List Price on Sales	\$1,854,500	\$3,183,400	-42%	\$26,686,299	\$27,498,038	-3%
Price Ratio	-6%	-5%		-5%	-5%	
Days To Sell	99	54	84%	113	84	34%

**MD Pincher Creek**  
**Comparative Activity By Property Type for July 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	11	11	0%	70	39	79%
Units Sold	4	5	-20%	26	26	0%
Sell/List Ratio	36%	45%		37%	67%	
Sales Dollars	\$902,500	\$1,346,000	-33%	\$6,229,650	\$6,063,950	3%
Avg Price/Units	\$225,625	\$269,200	-16%	\$239,602	\$233,229	3%
List Price on Sales	\$949,499	\$1,386,900	-32%	\$6,537,299	\$6,428,400	2%
Price Ratio	-5%	-3%		-5%	-6%	
Days To Sell	66	103	-36%	92	180	-49%
<b>Acreeage</b>						
Units Listed	4	6	-33%	25	32	-22%
Units Sold	0	3	0%	13	7	86%
Sell/List Ratio	0%	50%		52%	22%	
Sales Dollars	\$0	\$1,480,000	0%	\$4,827,050	\$3,127,000	54%
Avg Price/Units	\$0	\$493,333	0%	\$371,312	\$446,714	-17%
List Price on Sales	\$0	\$1,613,900	0%	\$5,138,899	\$3,302,800	56%
Price Ratio	0%	-8%		-6%	-5%	
Days To Sell	0	200	0%	275	339	-19%
<b>Mobile Home</b>						
Units Listed	1	0	0%	5	4	25%
Units Sold	0	1	0%	2	2	0%
Sell/List Ratio	0%	0%		40%	50%	
Sales Dollars	\$0	\$26,000	0%	\$84,000	\$111,000	-24%
Avg Price/Units	\$0	\$26,000	0%	\$42,000	\$55,500	-24%
List Price on Sales	\$0	\$31,900	0%	\$93,000	\$117,900	-21%
Price Ratio	0%	-18%		-10%	-6%	
Days To Sell	0	28	0%	76	64	20%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$70,000	\$100,000	-30%
Avg Price/Units	\$0	\$0	0%	\$70,000	\$100,000	-30%
List Price on Sales	\$0	\$0	0%	\$85,000	\$119,000	-29%
Price Ratio	0%	0%		-18%	-16%	
Days To Sell	0	0	0%	1,502	271	454%
<b>Townhouse</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD Pincher Creek

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Half Duplex</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$282,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$282,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$299,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	168	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	4	0%	5	10	-50%
Units Sold	1	1	0%	4	2	100%
Sell/List Ratio	0%	25%		80%	20%	
Sales Dollars	\$96,000	\$285,000	-66%	\$293,000	\$375,000	-22%
Avg Price/Units	\$96,000	\$285,000	-66%	\$73,250	\$187,500	-61%
List Price on Sales	\$124,500	\$295,000	-58%	\$340,800	\$394,000	-14%
Price Ratio	-23%	-3%		-14%	-5%	
Days To Sell	260	40	550%	421	52	717%
<b>Recreational</b>						
Units Listed	1	0	0%	2	2	0%
Units Sold	1	0	0%	1	2	-50%
Sell/List Ratio	100%	0%		50%	100%	
Sales Dollars	\$395,000	\$0	0%	\$395,000	\$235,000	68%
Avg Price/Units	\$395,000	\$0	0%	\$395,000	\$117,500	236%
List Price on Sales	\$422,000	\$0	0%	\$422,000	\$249,400	69%
Price Ratio	-6%	0%		-6%	-6%	
Days To Sell	56	0	0%	56	172	-67%
<b>MD Pincher Creek Totals</b>						
Units Listed	17	21	-19%	110	89	24%
Units Sold	6	10	-40%	48	40	20%
Sell/List Ratio	35%	48%		44%	45%	
Sales Dollars	\$1,393,500	\$3,137,000	-56%	\$12,180,700	\$10,011,950	22%
Avg Price/Units	\$232,250	\$313,700	-26%	\$253,765	\$250,299	1%
List Price on Sales	\$1,495,999	\$3,327,700	-55%	\$12,916,898	\$10,611,500	22%
Price Ratio	-7%	-6%		-6%	-6%	
Days To Sell	96	118	-18%	198	198	0%

## MD Willow Creek

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	7	5	40%	72	70	3%
Units Sold	4	6	-33%	28	31	-10%
Sell/List Ratio	57%	120%		39%	44%	
Sales Dollars	\$897,500	\$1,481,000	-39%	\$5,355,400	\$7,720,900	-31%
Avg Price/Units	\$224,375	\$246,833	-9%	\$191,264	\$249,061	-23%
List Price on Sales	\$961,900	\$1,574,800	-39%	\$5,660,500	\$8,151,199	-31%
Price Ratio	-7%	-6%		-5%	-5%	
Days To Sell	203	71	187%	91	93	-3%
<b>Acreage</b>						
Units Listed	3	3	0%	15	21	-29%
Units Sold	1	1	0%	7	5	40%
Sell/List Ratio	33%	33%		47%	24%	
Sales Dollars	\$345,000	\$320,000	8%	\$2,255,000	\$2,452,000	-8%
Avg Price/Units	\$345,000	\$320,000	8%	\$322,143	\$490,400	-34%
List Price on Sales	\$379,000	\$335,000	13%	\$2,406,700	\$2,568,100	-6%
Price Ratio	-9%	-4%		-6%	-5%	
Days To Sell	91	328	-72%	179	104	73%
<b>Mobile Home</b>						
Units Listed	0	0	0%	2	4	-50%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	50%	
Sales Dollars	\$0	\$0	0%	\$180,500	\$144,000	25%
Avg Price/Units	\$0	\$0	0%	\$90,250	\$72,000	25%
List Price on Sales	\$0	\$0	0%	\$194,500	\$150,000	30%
Price Ratio	0%	0%		-7%	-4%	
Days To Sell	0	0	0%	172	73	136%
<b>Mobile With Land</b>						
Units Listed	3	0	0%	5	1	400%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		20%	0%	
Sales Dollars	\$0	\$0	0%	\$90,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$90,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$99,500	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	47	0	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$81,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$81,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	210	0	0%

## MD Willow Creek

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Townhouse</b>						
Units Listed	0	1	0%	3	2	50%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$269,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$269,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$273,900	\$0	0%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	16	0	0%
<b>Half Duplex</b>						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	2	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	200%	
Sales Dollars	\$0	\$230,000	0%	\$112,500	\$230,000	-51%
Avg Price/Units	\$0	\$115,000	0%	\$112,500	\$115,000	-2%
List Price on Sales	\$0	\$254,000	0%	\$114,900	\$254,000	-55%
Price Ratio	0%	-9%		-2%	-9%	
Days To Sell	0	635	0%	253	635	-60%
<b>Full Duplex</b>						
Units Listed	0	1	0%	1	3	-67%
Units Sold	0	2	0%	0	2	0%
Sell/List Ratio	0%	200%		0%	67%	
Sales Dollars	\$0	\$210,000	0%	\$0	\$210,000	0%
Avg Price/Units	\$0	\$105,000	0%	\$0	\$105,000	0%
List Price on Sales	\$0	\$239,900	0%	\$0	\$239,900	0%
Price Ratio	0%	-12%		0%	-12%	
Days To Sell	0	61	0%	0	61	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	6	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	5	2	150%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	150%	
Sales Dollars	\$0	\$0	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$85,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$274,000	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	305	0%

## MD Willow Creek

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>MD Willow Creek Totals</b>						
Units Listed	15	11	36%	104	111	-6%
Units Sold	5	11	-55%	41	45	-9%
Sell/List Ratio	33%	100%		39%	41%	
Sales Dollars	\$1,242,500	\$2,241,000	-45%	\$8,343,400	\$11,011,900	-24%
Avg Price/Units	\$248,500	\$203,727	22%	\$203,498	\$244,709	-17%
List Price on Sales	\$1,340,900	\$2,403,700	-44%	\$8,835,000	\$11,637,199	-24%
Price Ratio	-7%	-7%		-6%	-5%	
Days To Sell	180	195	-8%	114	130	-13%



## Munic of Crowsnest Pass

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	18	18	0%	138	118	17%
Units Sold	10	9	11%	41	49	-16%
Sell/List Ratio	56%	50%		30%	42%	
Sales Dollars	\$1,969,700	\$1,388,900	42%	\$7,876,950	\$10,096,750	-22%
Avg Price/Units	\$196,970	\$154,322	28%	\$192,121	\$206,056	-7%
List Price on Sales	\$2,140,300	\$1,482,500	44%	\$8,441,399	\$10,582,900	-20%
Price Ratio	-8%	-6%		-7%	-5%	
Days To Sell	99	160	-38%	92	111	-17%
<b>Acreage</b>						
Units Listed	4	6	-33%	16	24	-33%
Units Sold	1	3	-67%	7	7	0%
Sell/List Ratio	25%	50%		44%	29%	
Sales Dollars	\$340,000	\$1,081,000	-69%	\$1,408,750	\$2,833,000	-50%
Avg Price/Units	\$340,000	\$360,333	-6%	\$201,250	\$404,714	-50%
List Price on Sales	\$349,900	\$1,122,000	-69%	\$1,528,800	\$3,010,000	-49%
Price Ratio	-3%	-4%		-8%	-6%	
Days To Sell	28	96	-71%	146	129	13%
<b>Apartment Unit</b>						
Units Listed	1	1	0%	6	5	20%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		17%	0%	
Sales Dollars	\$0	\$0	0%	\$95,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$95,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$108,000	\$0	0%
Price Ratio	0%	0%		-12%	0%	
Days To Sell	0	0	0%	67	0	0%
<b>Mobile Home</b>						
Units Listed	3	0	0%	7	2	250%
Units Sold	0	1	0%	2	1	100%
Sell/List Ratio	0%	0%		29%	50%	
Sales Dollars	\$0	\$89,000	0%	\$212,000	\$89,000	138%
Avg Price/Units	\$0	\$89,000	0%	\$106,000	\$89,000	19%
List Price on Sales	\$0	\$99,000	0%	\$240,000	\$99,000	142%
Price Ratio	0%	-10%		-12%	-10%	
Days To Sell	0	69	0%	83	69	20%
<b>Mobile With Land</b>						
Units Listed	1	2	-50%	4	5	-20%
Units Sold	0	1	0%	2	1	100%
Sell/List Ratio	0%	50%		50%	20%	
Sales Dollars	\$0	\$145,000	0%	\$110,000	\$145,000	-24%
Avg Price/Units	\$0	\$145,000	0%	\$55,000	\$145,000	-62%
List Price on Sales	\$0	\$149,900	0%	\$128,500	\$149,900	-14%
Price Ratio	0%	-3%		-14%	-3%	
Days To Sell	0	115	0%	166	115	44%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Modular Home</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	2	0	0%	6	4	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	2	3	-33%
Units Sold	1	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$260,000	\$0	0%	\$260,000	\$169,000	54%
Avg Price/Units	\$260,000	\$0	0%	\$260,000	\$169,000	54%
List Price on Sales	\$289,000	\$0	0%	\$289,000	\$169,000	71%
Price Ratio	-10%	0%		-10%	0%	
Days To Sell	202	0	0%	202	382	-47%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$370,180	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$185,090	0%
List Price on Sales	\$0	\$0	0%	\$0	\$409,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	98	0%
<b>Triplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

**Munic of Crowsnest Pass**  
**Comparative Activity By Property Type for July 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Fourplex</b>						
Units Listed	1	0	0%	4	6	-33%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		25%	33%	
Sales Dollars	\$0	\$280,000	0%	\$375,000	\$650,000	-42%
Avg Price/Units	\$0	\$280,000	0%	\$375,000	\$325,000	15%
List Price on Sales	\$0	\$284,900	0%	\$397,400	\$664,800	-40%
Price Ratio	0%	-2%		-6%	-2%	
Days To Sell	0	362	0%	212	210	1%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	4	-75%	30	32	-6%
Units Sold	2	0	0%	10	4	150%
Sell/List Ratio	200%	0%		33%	13%	
Sales Dollars	\$96,500	\$0	0%	\$765,000	\$390,000	96%
Avg Price/Units	\$48,250	\$0	0%	\$76,500	\$97,500	-22%
List Price on Sales	\$99,000	\$0	0%	\$829,800	\$439,500	89%
Price Ratio	-3%	0%		-8%	-11%	
Days To Sell	58	0	0%	183	220	-17%
<b>Munic of Crowsnest Pass Totals</b>						
Units Listed	31	31	0%	215	200	8%
Units Sold	14	15	-7%	65	67	-3%
Sell/List Ratio	45%	48%		30%	34%	
Sales Dollars	\$2,666,200	\$2,983,900	-11%	\$11,102,700	\$14,742,930	-25%
Avg Price/Units	\$190,443	\$198,927	-4%	\$170,811	\$220,044	-22%
List Price on Sales	\$2,878,200	\$3,138,300	-8%	\$11,962,899	\$15,524,100	-23%
Price Ratio	-7%	-5%		-7%	-5%	
Days To Sell	95	151	-37%	117	126	-7%
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$258,500	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	298	0%
<b>Newell County Totals</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$258,500	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	298	0%

**Vulcan County**  
**Comparative Activity By Property Type for July 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Acreage</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$345,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$359,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	354	0	0%
<b>Vulcan County Totals</b>						
Units Listed	0	2	0%	5	3	67%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		20%	0%	
Sales Dollars	\$0	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$345,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$359,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	354	0	0%

**Warner County**  
**Comparative Activity By Property Type for July 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	6	11	-45%	68	96	-29%
Units Sold	6	6	0%	37	40	-8%
Sell/List Ratio	100%	55%		54%	42%	
Sales Dollars	\$1,444,500	\$884,500	63%	\$7,761,750	\$7,642,250	2%
Avg Price/Units	\$240,750	\$147,417	63%	\$209,777	\$191,056	10%
List Price on Sales	\$1,487,000	\$927,400	60%	\$8,258,200	\$8,000,750	3%
Price Ratio	-3%	-5%		-6%	-4%	
Days To Sell	88	108	-19%	94	104	-10%
<b>Acreage</b>						
Units Listed	0	1	0%	21	24	-13%
Units Sold	0	2	0%	5	8	-38%
Sell/List Ratio	0%	200%		24%	33%	
Sales Dollars	\$0	\$990,000	0%	\$1,744,000	\$2,515,400	-31%
Avg Price/Units	\$0	\$495,000	0%	\$348,800	\$314,425	11%
List Price on Sales	\$0	\$1,029,900	0%	\$1,890,855	\$2,615,800	-28%
Price Ratio	0%	-4%		-8%	-4%	
Days To Sell	0	137	0%	148	180	-18%
<b>Mobile Home</b>						
Units Listed	0	1	0%	1	3	-67%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$0	\$0	0%	\$113,750	\$28,000	306%
Avg Price/Units	\$0	\$0	0%	\$113,750	\$28,000	306%
List Price on Sales	\$0	\$0	0%	\$118,500	\$30,000	295%
Price Ratio	0%	0%		-4%	-7%	
Days To Sell	0	0	0%	23	318	-93%
<b>Half Duplex</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$104,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$104,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$120,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	68	0%

## Comparative Activity By Property Type for July 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	2	-50%	10	14	-29%
Units Sold	0	1	0%	2	1	100%
Sell/List Ratio	0%	50%		20%	7%	
Sales Dollars	\$0	\$7,000	0%	\$78,000	\$7,000	1,014%
Avg Price/Units	\$0	\$7,000	0%	\$39,000	\$7,000	457%
List Price on Sales	\$0	\$7,000	0%	\$84,400	\$7,000	1,106%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	15	0%	183	15	1,120%
<b>Warner County Totals</b>						
Units Listed	7	15	-53%	105	140	-25%
Units Sold	6	9	-33%	45	51	-12%
Sell/List Ratio	86%	60%		43%	36%	
Sales Dollars	\$1,444,500	\$1,881,500	-23%	\$9,697,500	\$10,296,650	-6%
Avg Price/Units	\$240,750	\$209,056	15%	\$215,500	\$201,895	7%
List Price on Sales	\$1,487,000	\$1,964,300	-24%	\$10,351,955	\$10,773,550	-4%
Price Ratio	-3%	-4%		-6%	-4%	
Days To Sell	88	104	-16%	102	118	-13%
<b>Grand Totals</b>						
Units Listed	385	425	-9%	2,978	3,035	-2%
Units Sold	238	290	-18%	1,596	1,605	-1%
Sell/List Ratio	62%	68%		54%	53%	
Sales Dollars	\$63,474,726	\$70,980,401	-11%	\$427,778,049	\$425,759,605	0%
Avg Price/Units	\$266,701	\$244,760	9%	\$268,031	\$265,271	1%
List Price on Sales	\$65,305,958	\$73,366,110	-11%	\$442,104,476	\$439,967,246	0%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	78	92	-15%	85	90	-5%