

STATISTICS



As of Dec. 31, 2016

December 31, 2016 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 298 licensees: 218 from Lethbridge and 80 from Rural
- 51 offices 23 City and 28 Rural
- 38 Contract Subscribers: 28 Matris users and 28 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."..."

Mission Statement



**MLS® Detailed Sheet
Lethbridge and District
December 2016**

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$27,240,770	96	118	642
Other	\$4,387,928	23	22	173
Acreages with Homes	\$1,607,500	5	3	66
Vacant Land	\$596,000	5	11	201
Total	\$33,832,198	129	154	1,082

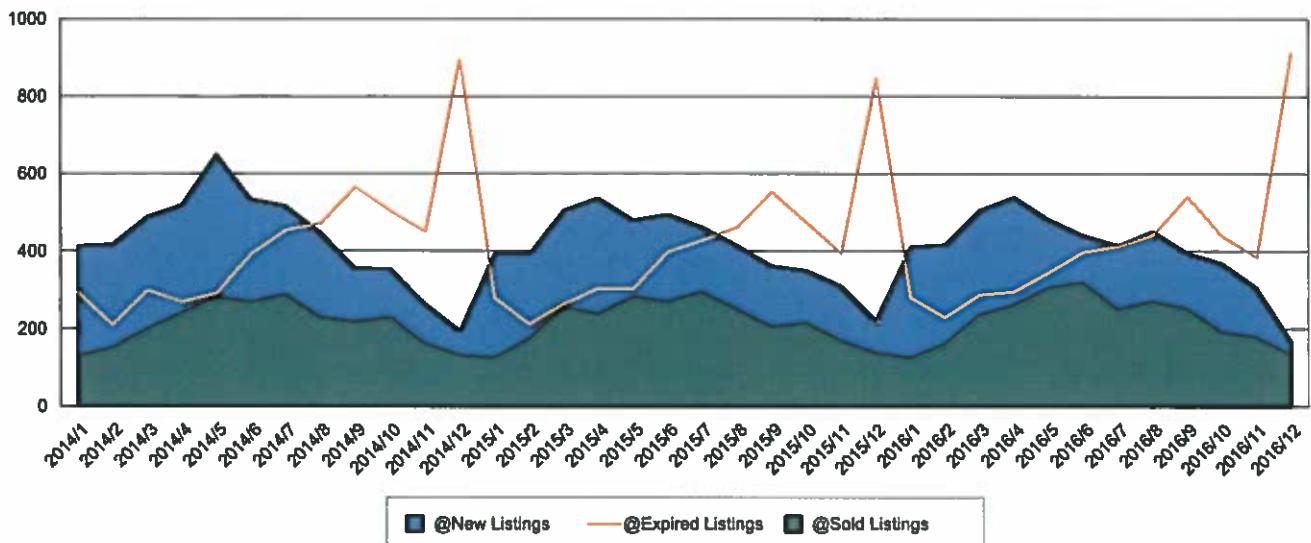
Non-Residential				
Farm		0	1	29
Commercial	\$1,120,325	5	13	147
Multi-Family	\$213,000	1	2	13
Total	\$1,333,325	6	16	189
Grand Totals	\$35,165,523	135	170	1,271

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	4	\$050,000 - \$99,999	9	\$100,000 - \$149,999	16
\$150,000 - \$199,999	13	\$200,000 - \$249,999	17	\$250,000 - \$299,999	26
\$300,000 - \$349,999	22	\$350,000 - \$399,999	9	\$400,000 - \$449,999	3
\$450,000 - \$499,999	3	\$500,000 - \$549,999	3	\$550,000 - \$599,999	0
\$600,000 - \$649,999	1	\$650,000 - \$699,999	1	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	2
Over \$1,000,000	0				

**Lethbridge and District
MLS® Statistic Report
December 2016**

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	162	221	195	-26.70%
Total # of Listing YTD	4,819	4,849	5,124	-0.62%
Total # of Expired Month	242	245	282	-1.22%
Total # of Expired YTD	1,405	1,487	1,787	-5.51%
Total # of Sold Month	135	135	130	0.00%
Total # of Sold YTD	2,666	2,609	2,522	2.18%
Total Sales Volume Month	\$35,165,523	\$36,704,450	\$41,005,667	-4.19%
Total Sales Volume YTD	\$730,487,388	\$707,116,421	\$675,326,140	3.31%
Total Current Actives	1,271			

3 Year Activity



Number of Units Sold By Price	2016		2015	
	Month	Year	Month	Year
\$49,999 OR UNDER	6	56	0	57
\$50,000 - \$99,999	10	135	3	121
\$100,000 - \$119,999	7	81	8	83
\$120,000 - \$139,999	6	96	4	94
\$140,000 - \$159,999	6	115	4	112
\$160,000 - \$179,999	7	129	5	133
\$180,000 - \$199,999	3	126	7	152
\$200,000 - \$219,999	6	181	10	177
\$220,000 - \$239,999	9	215	12	205
\$240,000 - \$259,999	7	222	12	246
\$260,000 - \$279,999	13	216	19	204
\$280,000 - \$299,999	10	187	5	173
\$300,000 - \$319,999	12	145	9	177
\$320,000 - \$339,999	8	150	8	128
\$340,000 - \$359,999	5	120	6	103
\$360,000 - \$379,999	2	93	4	80
\$380,000 - \$399,999	4	88	4	80
\$400,000 - \$449,999	3	110	6	98
\$450,000 - \$499,999	3	63	4	60
\$500,000 - \$749,999	5	103	5	96
\$750,000 - \$999,999	3	22	0	22
\$1,000,000 Or Over	0	13	0	8

1/1/2017

**Lethbridge and District
MLS® Statistic Report
December 2016**

Area	2016								2015									
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price			
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD		
Barons	0	7	0	3		42%		\$0	\$86,000	0	11	0	5		45%		\$0	\$144,500
Bow Island	0	3	0	2		66%		\$0	\$216,250	0	4	0	0		0%		\$0	\$0
Brooks	0	1	0	1		100%		\$0	\$363,400	0	0	0	0				\$0	\$0
Burdett	0	3	0	2		66%		\$0	\$216,000	0	5	0	2		40%		\$0	\$214,500
Burnis	0	0	0	0				\$0	\$0	0	0	0	0				\$0	\$0
Cardston	6	92	1	38	16%	41%	\$105,000	\$185,830	10	99	3	39	30%	39%	\$208,633	\$186,605		
Carmangay	0	4	0	1		25%		\$0	\$270,000	0	4	0	0		0%		\$0	\$0
Champion	1	2	0	0	0%	0%	\$0	\$0	0	0	0	0				\$0	\$0	
Claresholm	0	31	0	12		38%		\$0	\$262,042	1	20	1	13	100%	65%	\$218,000	\$280,004	
Coaldale	9	266	3	148	33%	55%	\$192,333	\$269,110	10	251	7	165	70%	65%	\$332,857	\$287,065		
Coutts	0	4	0	1		25%		\$0	\$50,000	1	7	0	1	0%	14%	\$0	\$155,000	
Cowley	0	9	0	3		33%		\$0	\$82,333	1	7	0	3	0%	42%	\$0	\$238,667	
Foremost	0	3	0	1		33%		\$0	\$140,000	1	3	0	1	0%	33%	\$0	\$260,000	
Fort MacLeod	4	88	2	41	50%	46%	\$118,500	\$168,022	6	118	4	43	66%	36%	\$212,250	\$205,058		
Glenwood	1	10	1	4	100%	40%	\$290,000	\$184,875	1	8	0	3	0%	37%	\$0	\$120,833		
Granum	0	15	0	6		40%		\$0	\$174,333	0	8	0	5		62%		\$0	\$216,000
Grassy Lake	0	8	0	5		62%		\$0	\$172,000	1	12	0	6	0%	50%	\$0	\$171,167	
Hill Spring	0	14	0	6		42%		\$0	\$65,167	0	18	0	6		37%		\$0	\$58,750
Lomond	0	1	0	1		100%		\$0	\$155,000	0	0	0	0				\$0	\$0
Magrath	0	27	1	17		62%	\$309,000	\$214,382	2	42	1	26	50%	61%	\$260,000	\$195,458		
Milk River	1	26	2	14	200%	53%	\$89,500	\$133,279	3	30	0	7	0%	23%	\$0	\$87,200		
Nobleford	0	39	2	25		64%	\$205,950	\$263,846	3	45	3	21	100%	46%	\$205,000	\$258,543		
Picture Butte	5	55	5	34	100%	61%	\$316,500	\$255,258	0	47	4	27		57%	\$211,250	\$193,111		
Pincher Creek	3	98	3	53	100%	54%	\$62,333	\$209,380	3	73	1	40	33%	54%	\$260,000	\$222,471		
Raymond	3	72	2	45	66%	62%	\$170,000	\$226,654	4	90	0	46	0%	51%	\$0	\$248,079		
Stavely	0	1	0	0		0%		\$0	\$0	0	0	0	0				\$0	\$0
Stirling	1	33	0	11	0%	33%	\$0	\$230,577	1	33	1	14	100%	42%	\$460,000	\$218,571		
Taber	13	268	6	125	46%	46%	\$199,750	\$247,127	15	289	12	118	80%	40%	\$212,475	\$254,344		
Vauxhall	1	29	1	13	100%	44%	\$65,000	\$139,269	2	33	1	17	50%	51%	\$245,000	\$175,882		
Vulcan	0	1	0	0		0%		\$0	\$0	0	1	0	0		0%		\$0	\$0
Warner	0	12	1	4		33%	\$45,500	\$59,375	1	18	0	9	0%	50%	\$0	\$141,906		
Coalhurst	6	99	1	65	16%	65%	\$280,000	\$259,831	3	98	2	66	66%	67%	\$263,500	\$262,734		
Barnwell	0	24	1	6		25%	\$115,000	\$264,750	0	30	0	16		53%		\$0	\$288,375	
Aetna	0	1	0	2		200%		\$0	\$60,000	0	2	0	2		100%		\$0	\$142,000
Beaver Mines	1	4	0	2	0%	50%	\$0	\$303,500	0	6	0	1		16%		\$0	\$252,500	
Beazer	0	1	0	0		0%		\$0	\$0	0	1	0	0		0%		\$0	\$0

1/1/2017

**Lethbridge and District
MLS® Statistic Report
December 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Chin	0	3	0	1		33%	\$0	\$205,000	0	5	0	0		0%	\$0	\$0
Del Bonita	0	3	0	1		33%	\$0	\$50,000	0	0	0	0			\$0	\$0
Diamond City	0	7	0	5		71%	\$0	\$438,380	0	19	1	11		57%	\$440,000	\$402,750
Enchant	0	3	0	2		66%	\$0	\$108,750	0	4	0	1		25%	\$0	\$255,000
Hays	0	4	0	0		0%	\$0	\$0	1	3	0	1	0%	33%	\$0	\$410,000
Iron Springs	0	4	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$183,000
Lowland Heights	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Lundbreck	0	14	0	4		28%	\$0	\$255,875	0	12	0	4		33%	\$0	\$181,500
Monarch	0	2	0	2		100%	\$0	\$186,750	1	6	0	5	0%	83%	\$0	\$172,500
Mountain View	0	6	1	3		50%	\$340,000	\$268,000	1	8	0	1	0%	12%	\$0	\$285,000
New Dayton	0	3	1	1		33%	\$65,000	\$65,000	0	1	0	0		0%	\$0	\$0
Purple Springs	0	3	0	1		33%	\$0	\$232,000	0	0	0	0			\$0	\$0
Shaughnessy	0	9	1	3		33%	\$115,000	\$142,500	0	9	0	3		33%	\$0	\$64,000
Spring Coulee	0	2	0	1		50%	\$0	\$165,000	0	1	0	1		100%	\$0	\$311,000
Turin	0	2	0	0		0%	\$0	\$0	0	6	0	1		16%	\$0	\$65,000
Waterton Park	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$505,000
Welling	0	4	0	1		25%	\$0	\$88,800	0	3	0	3		100%	\$0	\$234,167
Wrentham	0	3	0	1		33%	\$0	\$250,000	0	2	0	0		0%	\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	0	1		100%	\$0	\$64,000	0	5	0	2		40%	\$0	\$30,000
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	7	0	4		57%	\$0	\$358,250	0	8	0	5		62%	\$0	\$388,300
Orton	0	5	0	4		80%	\$0	\$238,875	0	4	0	1		25%	\$0	\$290,000
Parkland	0	2	0	1		50%	\$0	\$25,000	0	0	0	0			\$0	\$0
Lethbridge City North	28	631	15	414	53%	65%	\$248,467	\$242,981	27	660	27	445	100%	67%	\$250,694	\$231,170
Lethbridge City South	17	744	25	479	147%	64%	\$292,960	\$291,010	33	710	33	478	100%	67%	\$271,918	\$284,588
Lethbridge City West	35	1,234	45	782	128%	63%	\$322,229	\$300,755	41	1,197	29	710	70%	59%	\$291,286	\$291,336
Blairmore	4	79	2	33	50%	41%	\$65,000	\$184,103	2	65	1	26	50%	40%	\$112,500	\$227,951
Bellevue	1	56	1	21	100%	37%	\$160,000	\$197,857	1	44	0	22	0%	50%	\$0	\$198,977
Coleman	3	131	3	41	100%	31%	\$233,833	\$163,355	4	137	0	52	0%	37%	\$0	\$216,034
Frank	0	14	0	5		35%	\$0	\$150,450	0	10	0	3		30%	\$0	\$325,000
Hillcrest	0	34	1	11		32%	\$339,000	\$176,873	1	25	0	10	0%	40%	\$0	\$240,095
Rural Cardston Cnty	0	7	1	3		42%	\$279,000	\$459,667	1	7	0	1	0%	14%	\$0	\$180,000
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	3			\$0	\$93,167
Rural Waterton I.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	2	40	0	21	0%	52%	\$0	\$485,602	1	52	1	14	100%	26%	\$685,000	\$543,401
Rural Pincher Creek	2	35	0	18	0%	51%	\$0	\$403,003	0	36	0	18		50%	\$0	\$363,306

1/1/2017

**Lethbridge and District
MLS® Statistic Report
December 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Taber M.D.	0	4	0	0		0%	\$0	\$0	0	5	0	4		80%	\$0	\$388,125
Rural Warner Cnty	0	6	0	5		83%	\$0	\$262,300	1	17	0	3	0%	17%	\$0	\$187,800
Rural Willow Creek M.D.	0	4	0	1		25%	\$0	\$483,500	1	3	0	0	0%	0%	\$0	\$0
Rural Crowsnest Pass	0	3	1	3		100%	\$269,000	\$228,833	0	7	0	1		14%	\$0	\$135,000
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$248,500
Castle Mountain Resort	0	4	0	0		0%	\$0	\$0	0	6	0	0		0%	\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	1	6	0	1	0%	18%	\$0	\$358,000	0	6	0	4		66%	\$0	\$333,375
Little Bow	0	0	0	1			\$0	\$345,000	0	1	0	0		0%	\$0	\$0
MacGregor Lake	1	2	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Total	149	4,474	129	2,566	86%	57%	63,540	166,348	185	4,500	132	2,538	71%	56%	\$61,908	\$165,571

01/01/2016 to 01/01/2017

	Residential	Commercial	Multifamily	Farm	Total
Active	985	138	9	21	1,153
Cancelled	719	51	6	5	781
Conditional	7	1	0	0	8
Expired	1,238	126	13	28	1,405
Sold	2,566	52	23	25	2,666
Withdrawn	1	0	0	0	1
Total	5,516	368	51	79	6,014

Cardston County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	5	12	-58%	108	129	-16%
Units Sold	2	4	-50%	54	56	-4%
Sell/List Ratio	40%	33%		50%	43%	
Sales Dollars	\$414,000	\$885,900	-53%	\$10,558,550	\$10,173,300	4%
Avg Price/Units	\$207,000	\$221,475	-7%	\$195,529	\$181,666	8%
List Price on Sales	\$429,000	\$902,900	-52%	\$11,179,000	\$10,734,600	4%
Price Ratio	-3%	-2%		-6%	-5%	
Days To Sell	23	136	-83%	124	139	-11%
Acreage						
Units Listed	0	2	0%	32	41	-22%
Units Sold	3	0	0%	17	17	0%
Sell/List Ratio	0%	0%		53%	41%	
Sales Dollars	\$909,000	\$0	0%	\$3,808,800	\$3,671,000	4%
Avg Price/Units	\$303,000	\$0	0%	\$224,047	\$215,941	4%
List Price on Sales	\$973,900	\$0	0%	\$4,087,000	\$4,024,300	2%
Price Ratio	-7%	0%		-7%	-9%	
Days To Sell	137	0	0%	295	238	24%
Mobile Home						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$36,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$36,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$39,900	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	43	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$89,000	\$107,500	-17%
Avg Price/Units	\$0	\$0	0%	\$89,000	\$107,500	-17%
List Price on Sales	\$0	\$0	0%	\$89,000	\$125,000	-29%
Price Ratio	0%	0%		0%	-14%	
Days To Sell	0	0	0%	195	109	79%
Modular Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$255,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$264,000	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	165	0%
Half Duplex						
Units Listed	1	0	0%	4	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$315,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$315,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$339,000	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	88	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	21	16	31%
Units Sold	0	0	0%	3	9	-67%
Sell/List Ratio	0%	0%		14%	56%	
Sales Dollars	\$0	\$0	0%	\$74,000	\$690,201	-89%
Avg Price/Units	\$0	\$0	0%	\$24,667	\$76,689	-68%
List Price on Sales	\$0	\$0	0%	\$93,500	\$850,800	-89%
Price Ratio	0%	0%		-21%	-19%	
Days To Sell	0	0	0%	240	168	43%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	7	15	-53%	168	192	-13%
Units Sold	5	4	25%	77	84	-8%
Sell/List Ratio	71%	27%		46%	44%	
Sales Dollars	\$1,323,000	\$885,900	49%	\$14,881,350	\$14,897,001	0%
Avg Price/Units	\$264,600	\$221,475	19%	\$193,264	\$177,345	9%
List Price on Sales	\$1,402,900	\$902,900	55%	\$15,827,400	\$15,998,700	-1%
Price Ratio	-6%	-2%		-6%	-7%	
Days To Sell	92	136	-32%	166	162	2%

Forty Mile County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	1	0%	5	8	-38%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		60%	25%	
Sales Dollars	\$0	\$0	0%	\$572,000	\$429,000	33%
Avg Price/Units	\$0	\$0	0%	\$190,667	\$214,500	-11%
List Price on Sales	\$0	\$0	0%	\$618,000	\$449,000	38%
Price Ratio	0%	0%		-7%	-4%	
Days To Sell	0	0	0%	93	41	129%
Acreage						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	33%	
Sales Dollars	\$0	\$0	0%	\$387,500	\$260,000	49%
Avg Price/Units	\$0	\$0	0%	\$387,500	\$260,000	49%
List Price on Sales	\$0	\$0	0%	\$419,900	\$299,000	40%
Price Ratio	0%	0%		-8%	-13%	
Days To Sell	0	0	0%	76	106	-28%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$279,500	-84%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$93,167	-52%
List Price on Sales	\$0	\$0	0%	\$50,000	\$285,000	-82%
Price Ratio	0%	0%		-10%	-2%	
Days To Sell	0	0	0%	17	422	-96%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County Totals						
Units Listed	0	1	0%	9	12	-25%
Units Sold	0	0	0%	5	6	-17%
Sell/List Ratio	0%	0%		56%	50%	
Sales Dollars	\$0	\$0	0%	\$1,004,500	\$968,500	4%
Avg Price/Units	\$0	\$0	0%	\$200,900	\$161,417	24%
List Price on Sales	\$0	\$0	0%	\$1,087,900	\$1,033,000	5%
Price Ratio	0%	0%		-8%	-6%	
Days To Sell	0	0	0%	74	242	-69%

I.D. Waterton

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$505,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$505,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$524,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	117	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$505,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$505,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$524,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	117	0%

Lethbridge City
Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	64	84	-24%	1,979	1,917	3%
Units Sold	67	70	-4%	1,281	1,253	2%
Sell/List Ratio	105%	83%		65%	65%	
Sales Dollars	\$22,076,870	\$20,381,450	8%	\$398,514,691	\$376,846,372	6%
Avg Price/Units	\$329,506	\$291,164	13%	\$311,097	\$300,755	3%
List Price on Sales	\$23,011,555	\$21,001,510	10%	\$409,030,173	\$387,011,551	6%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	101	57	76%	67	72	-7%
Acreage						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$1,400,000	\$680,000	106%
Avg Price/Units	\$0	\$0	0%	\$1,400,000	\$680,000	106%
List Price on Sales	\$0	\$0	0%	\$1,790,000	\$699,500	156%
Price Ratio	0%	0%		-22%	-3%	
Days To Sell	0	0	0%	145	52	179%
Apartment Unit						
Units Listed	2	7	-71%	164	181	-9%
Units Sold	5	5	0%	101	88	15%
Sell/List Ratio	250%	71%		62%	49%	
Sales Dollars	\$722,628	\$732,400	-1%	\$17,345,983	\$14,925,097	16%
Avg Price/Units	\$144,526	\$146,480	-1%	\$171,742	\$169,603	1%
List Price on Sales	\$761,400	\$761,500	0%	\$18,069,555	\$15,449,863	17%
Price Ratio	-5%	-4%		-4%	-3%	
Days To Sell	106	71	50%	80	66	22%
Mobile Home						
Units Listed	3	4	-25%	68	82	-17%
Units Sold	1	2	-50%	49	71	-31%
Sell/List Ratio	33%	50%		72%	87%	
Sales Dollars	\$85,000	\$184,900	-54%	\$4,984,700	\$6,604,600	-25%
Avg Price/Units	\$85,000	\$92,450	-8%	\$101,729	\$93,023	9%
List Price on Sales	\$89,900	\$201,600	-55%	\$5,355,765	\$7,037,305	-24%
Price Ratio	-5%	-8%		-7%	-6%	
Days To Sell	192	175	10%	80	111	-27%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$157,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$157,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$165,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	34	0	0%

Lethbridge City
Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	1	0%	4	4	0%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$129,000	\$251,000	-49%
Avg Price/Units	\$0	\$0	0%	\$64,500	\$125,500	-49%
List Price on Sales	\$0	\$0	0%	\$158,900	\$269,800	-41%
Price Ratio	0%	0%		-19%	-7%	
Days To Sell	0	0	0%	32	34	-6%
Townhouse						
Units Listed	3	1	200%	163	152	7%
Units Sold	4	3	33%	97	94	3%
Sell/List Ratio	133%	300%		60%	62%	
Sales Dollars	\$905,500	\$723,800	25%	\$20,859,355	\$19,686,680	6%
Avg Price/Units	\$226,375	\$241,267	-6%	\$215,045	\$209,433	3%
List Price on Sales	\$937,700	\$739,600	27%	\$21,168,910	\$20,163,144	5%
Price Ratio	-3%	-2%		-1%	-2%	
Days To Sell	57	86	-34%	74	78	-6%
Half Duplex						
Units Listed	5	4	25%	150	160	-6%
Units Sold	7	8	-13%	113	97	16%
Sell/List Ratio	140%	200%		75%	61%	
Sales Dollars	\$1,679,300	\$2,046,800	-18%	\$26,380,613	\$22,309,699	18%
Avg Price/Units	\$239,900	\$255,850	-6%	\$233,457	\$229,997	2%
List Price on Sales	\$1,744,600	\$2,092,400	-17%	\$27,148,930	\$22,985,688	18%
Price Ratio	-4%	-2%		-3%	-3%	
Days To Sell	127	109	16%	84	86	-3%
Full Duplex						
Units Listed	1	1	0%	13	12	8%
Units Sold	0	0	0%	10	8	25%
Sell/List Ratio	0%	0%		77%	67%	
Sales Dollars	\$0	\$0	0%	\$4,360,000	\$2,751,750	58%
Avg Price/Units	\$0	\$0	0%	\$436,000	\$343,969	27%
List Price on Sales	\$0	\$0	0%	\$4,951,100	\$2,950,755	68%
Price Ratio	0%	0%		-12%	-7%	
Days To Sell	0	0	0%	73	106	-31%
Triplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$276,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$276,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$284,900	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	8	0	0%

Lethbridge City
Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	1	1	0%	38	29	31%
Units Sold	0	1	0%	21	17	24%
Sell/List Ratio	0%	100%		55%	59%	
Sales Dollars	\$0	\$120,000	0%	\$4,562,000	\$3,209,355	42%
Avg Price/Units	\$0	\$120,000	0%	\$217,238	\$188,786	15%
List Price on Sales	\$0	\$119,900	0%	\$4,772,600	\$3,314,055	44%
Price Ratio	0%	0%		-4%	-3%	
Days To Sell	0	12	0%	82	94	-13%
Fiveplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$378,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$189,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$393,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	24	0	0%
Sixplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$946,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$315,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$988,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	31	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	40	44	-9%
Units Sold	1	0	0%	6	12	-50%
Sell/List Ratio	100%	0%		15%	27%	
Sales Dollars	\$82,000	\$0	0%	\$807,000	\$1,900,195	-58%
Avg Price/Units	\$82,000	\$0	0%	\$134,500	\$158,350	-15%
List Price on Sales	\$85,000	\$0	0%	\$859,000	\$2,055,100	-58%
Price Ratio	-4%	0%		-6%	-8%	
Days To Sell	31	0	0%	161	80	101%
Lethbridge City Totals						
Units Listed	80	103	-22%	2,629	2,584	2%
Units Sold	85	89	-4%	1,688	1,643	3%
Sell/List Ratio	106%	86%		64%	64%	
Sales Dollars	\$25,551,298	\$24,189,350	6%	\$481,100,842	\$449,164,748	7%
Avg Price/Units	\$300,604	\$271,790	11%	\$285,012	\$273,381	4%
List Price on Sales	\$26,630,155	\$24,916,510	7%	\$495,137,633	\$461,936,761	7%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	101	66	54%	70	75	-7%

Lethbridge County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	17	11	55%	379	387	-2%
Units Sold	9	13	-31%	223	242	-8%
Sell/List Ratio	53%	118%		59%	63%	
Sales Dollars	\$2,210,400	\$3,807,000	-42%	\$61,557,386	\$67,846,939	-9%
Avg Price/Units	\$245,600	\$292,846	-16%	\$276,042	\$280,359	-2%
List Price on Sales	\$2,287,354	\$3,934,355	-42%	\$63,527,406	\$70,092,917	-9%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	61	88	-31%	73	79	-8%
Acreage						
Units Listed	3	1	200%	64	82	-22%
Units Sold	1	3	-67%	27	31	-13%
Sell/List Ratio	33%	300%		42%	38%	
Sales Dollars	\$485,000	\$1,250,000	-61%	\$15,067,150	\$14,867,488	1%
Avg Price/Units	\$485,000	\$416,667	16%	\$558,043	\$479,596	16%
List Price on Sales	\$498,400	\$1,398,140	-64%	\$16,186,400	\$15,745,635	3%
Price Ratio	-3%	-11%		-7%	-6%	
Days To Sell	66	106	-38%	173	106	63%
Apartment Unit						
Units Listed	0	0	0%	7	2	250%
Units Sold	0	0	0%	6	4	50%
Sell/List Ratio	0%	0%		86%	200%	
Sales Dollars	\$0	\$0	0%	\$889,500	\$588,000	51%
Avg Price/Units	\$0	\$0	0%	\$148,250	\$147,000	1%
List Price on Sales	\$0	\$0	0%	\$939,400	\$627,800	50%
Price Ratio	0%	0%		-5%	-6%	
Days To Sell	0	0	0%	132	174	-25%
Mobile Home						
Units Listed	1	1	0%	30	20	50%
Units Sold	0	0	0%	14	13	8%
Sell/List Ratio	0%	0%		47%	65%	
Sales Dollars	\$0	\$0	0%	\$969,625	\$795,000	22%
Avg Price/Units	\$0	\$0	0%	\$69,259	\$61,154	13%
List Price on Sales	\$0	\$0	0%	\$1,027,516	\$901,400	14%
Price Ratio	0%	0%		-6%	-12%	
Days To Sell	0	0	0%	80	124	-35%
Mobile With Land						
Units Listed	0	0	0%	7	4	75%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		43%	75%	
Sales Dollars	\$0	\$0	0%	\$405,000	\$496,900	-18%
Avg Price/Units	\$0	\$0	0%	\$135,000	\$165,633	-18%
List Price on Sales	\$0	\$0	0%	\$442,800	\$508,300	-13%
Price Ratio	0%	0%		-9%	-2%	
Days To Sell	0	0	0%	117	172	-32%

Lethbridge County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	1	0	0%	3	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$136,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$68,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$144,800	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	49	0	0%
Townhouse						
Units Listed	0	0	0%	13	12	8%
Units Sold	2	1	100%	11	7	57%
Sell/List Ratio	0%	0%		85%	58%	
Sales Dollars	\$271,000	\$180,000	51%	\$2,069,400	\$1,362,000	52%
Avg Price/Units	\$135,500	\$180,000	-25%	\$188,127	\$194,571	-3%
List Price on Sales	\$288,800	\$181,500	59%	\$2,134,200	\$1,398,399	53%
Price Ratio	-6%	-1%		-3%	-3%	
Days To Sell	111	326	-66%	80	132	-40%
Half Duplex						
Units Listed	0	3	0%	11	18	-39%
Units Sold	0	1	0%	11	12	-8%
Sell/List Ratio	0%	33%		100%	67%	
Sales Dollars	\$0	\$205,000	0%	\$2,359,000	\$2,645,150	-11%
Avg Price/Units	\$0	\$205,000	0%	\$214,455	\$220,429	-3%
List Price on Sales	\$0	\$209,400	0%	\$2,487,600	\$2,715,855	-8%
Price Ratio	0%	-2%		-5%	-3%	
Days To Sell	0	97	0%	63	118	-47%
Full Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$0	\$0	0%	\$658,240	\$475,000	39%
Avg Price/Units	\$0	\$0	0%	\$658,240	\$475,000	39%
List Price on Sales	\$0	\$0	0%	\$660,000	\$499,500	32%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	99	144	-31%

Lethbridge County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Sixplex						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$535,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$535,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$569,999	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	98	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	15	21	-29%
Units Sold	0	0	0%	8	7	14%
Sell/List Ratio	0%	0%		53%	33%	
Sales Dollars	\$0	\$0	0%	\$1,727,750	\$810,972	113%
Avg Price/Units	\$0	\$0	0%	\$215,969	\$115,853	86%
List Price on Sales	\$0	\$0	0%	\$1,569,660	\$822,250	91%
Price Ratio	0%	0%		10%	-1%	
Days To Sell	0	0	0%	325	36	800%
Lethbridge County Totals						
Units Listed	22	17	29%	533	549	-3%
Units Sold	12	18	-33%	307	320	-4%
Sell/List Ratio	55%	106%		58%	58%	
Sales Dollars	\$2,966,400	\$5,442,000	-45%	\$86,374,051	\$89,887,449	-4%
Avg Price/Units	\$247,200	\$302,333	-18%	\$281,349	\$280,898	0%
List Price on Sales	\$3,074,554	\$5,723,395	-46%	\$89,689,781	\$93,312,056	-4%
Price Ratio	-4%	-5%		-4%	-4%	
Days To Sell	69	105	-34%	90	88	3%

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Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	12	17	-29%	269	293	-8%
Units Sold	5	12	-58%	128	135	-5%
Sell/List Ratio	42%	71%		48%	46%	
Sales Dollars	\$845,000	\$2,564,700	-67%	\$28,552,330	\$32,159,650	-11%
Avg Price/Units	\$169,000	\$213,725	-21%	\$223,065	\$238,220	-6%
List Price on Sales	\$891,800	\$2,695,500	-67%	\$29,954,699	\$33,807,850	-11%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	75	168	-55%	113	108	4%
Acreage						
Units Listed	0	0	0%	33	37	-11%
Units Sold	1	0	0%	13	14	-7%
Sell/List Ratio	0%	0%		39%	38%	
Sales Dollars	\$213,500	\$0	0%	\$5,334,500	\$5,767,500	-8%
Avg Price/Units	\$213,500	\$0	0%	\$410,346	\$411,964	0%
List Price on Sales	\$230,000	\$0	0%	\$5,599,700	\$6,125,300	-9%
Price Ratio	-7%	0%		-5%	-6%	
Days To Sell	30	0	0%	151	88	71%
Apartment Unit						
Units Listed	1	2	-50%	8	10	-20%
Units Sold	0	1	0%	4	4	0%
Sell/List Ratio	0%	50%		50%	40%	
Sales Dollars	\$0	\$230,000	0%	\$574,000	\$729,000	-21%
Avg Price/Units	\$0	\$230,000	0%	\$143,500	\$182,250	-21%
List Price on Sales	\$0	\$244,900	0%	\$603,800	\$781,788	-23%
Price Ratio	0%	-6%		-5%	-7%	
Days To Sell	0	125	0%	139	156	-11%
Mobile Home						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$26,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$26,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$29,900	0%
Price Ratio	0%	0%		0%	-11%	
Days To Sell	0	0	0%	0	29	0%
Mobile With Land						
Units Listed	0	0	0%	4	6	-33%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$222,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$111,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$237,400	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	140	0	0%

MD of Taber

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	4	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$134,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$134,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$135,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	168	0	0%
Half Duplex						
Units Listed	0	0	0%	9	5	80%
Units Sold	1	0	0%	3	4	-25%
Sell/List Ratio	0%	0%		33%	80%	
Sales Dollars	\$265,000	\$0	0%	\$727,000	\$826,500	-12%
Avg Price/Units	\$265,000	\$0	0%	\$242,333	\$206,625	17%
List Price on Sales	\$274,900	\$0	0%	\$752,800	\$876,800	-14%
Price Ratio	-4%	0%		-3%	-6%	
Days To Sell	29	0	0%	50	71	-30%
Full Duplex						
Units Listed	0	0	0%	7	4	75%
Units Sold	1	0	0%	3	1	200%
Sell/List Ratio	0%	0%		43%	25%	
Sales Dollars	\$213,000	\$0	0%	\$586,000	\$260,000	125%
Avg Price/Units	\$213,000	\$0	0%	\$195,333	\$260,000	-25%
List Price on Sales	\$232,000	\$0	0%	\$626,900	\$275,000	128%
Price Ratio	-8%	0%		-7%	-5%	
Days To Sell	189	0	0%	98	53	85%
Fourplex						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		25%	75%	
Sales Dollars	\$0	\$0	0%	\$360,000	\$1,114,125	-68%
Avg Price/Units	\$0	\$0	0%	\$360,000	\$371,375	-3%
List Price on Sales	\$0	\$0	0%	\$375,000	\$1,134,000	-67%
Price Ratio	0%	0%		-4%	-2%	
Days To Sell	0	0	0%	34	148	-77%
Sixplex						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	1	0	0%	12	19	-37%
Units Sold	1	0	0%	1	3	-67%
Sell/List Ratio	100%	0%		8%	16%	
Sales Dollars	\$55,000	\$0	0%	\$55,000	\$605,000	-91%
Avg Price/Units	\$55,000	\$0	0%	\$55,000	\$201,667	-73%
List Price on Sales	\$62,000	\$0	0%	\$62,000	\$627,700	-90%
Price Ratio	-11%	0%		-11%	-4%	
Days To Sell	276	0	0%	276	104	165%
MD of Taber Totals						
Units Listed	14	19	-26%	355	383	-7%
Units Sold	9	13	-31%	156	165	-5%
Sell/List Ratio	64%	68%		44%	43%	
Sales Dollars	\$1,591,500	\$2,794,700	-43%	\$36,545,330	\$41,488,275	-12%
Avg Price/Units	\$176,833	\$214,977	-18%	\$234,265	\$251,444	-7%
List Price on Sales	\$1,690,700	\$2,940,400	-43%	\$38,347,299	\$43,658,338	-12%
Price Ratio	-6%	-5%		-5%	-5%	
Days To Sell	100	165	-39%	116	107	9%

MD Pincher Creek

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	1	2	-50%	94	70	34%
Units Sold	1	1	0%	47	38	24%
Sell/List Ratio	100%	50%		50%	54%	
Sales Dollars	\$105,000	\$260,000	-60%	\$10,665,650	\$8,675,350	23%
Avg Price/Units	\$105,000	\$260,000	-60%	\$226,929	\$228,299	-1%
List Price on Sales	\$125,000	\$275,000	-55%	\$11,361,549	\$9,183,800	24%
Price Ratio	-16%	-5%		-6%	-6%	
Days To Sell	33	126	-74%	88	144	-39%
Acreage						
Units Listed	2	0	0%	40	43	-7%
Units Sold	0	0	0%	18	19	-5%
Sell/List Ratio	0%	0%		45%	44%	
Sales Dollars	\$0	\$0	0%	\$7,382,050	\$7,310,500	1%
Avg Price/Units	\$0	\$0	0%	\$410,114	\$384,763	7%
List Price on Sales	\$0	\$0	0%	\$7,776,899	\$7,751,800	0%
Price Ratio	0%	0%		-5%	-6%	
Days To Sell	0	0	0%	270	190	42%
Mobile Home						
Units Listed	0	1	0%	8	5	60%
Units Sold	1	0	0%	4	2	100%
Sell/List Ratio	0%	0%		50%	40%	
Sales Dollars	\$32,000	\$0	0%	\$162,000	\$111,000	46%
Avg Price/Units	\$32,000	\$0	0%	\$40,500	\$55,500	-27%
List Price on Sales	\$36,000	\$0	0%	\$175,000	\$117,900	48%
Price Ratio	-11%	0%		-7%	-6%	
Days To Sell	76	0	0%	114	64	79%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$70,000	\$145,000	-52%
Avg Price/Units	\$0	\$0	0%	\$70,000	\$72,500	-3%
List Price on Sales	\$0	\$0	0%	\$85,000	\$163,900	-48%
Price Ratio	0%	0%		-18%	-12%	
Days To Sell	0	0	0%	1,502	181	732%
Townhouse						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$250,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$250,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$275,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	140	0	0%

MD Pincher Creek

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Half Duplex						
Units Listed	0	0	0%	6	3	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Full Duplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	2	0%	0	2	0%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	50%		0%	50%	
Sales Dollars	\$0	\$300,000	0%	\$282,000	\$300,000	-6%
Avg Price/Units	\$0	\$300,000	0%	\$282,000	\$300,000	-6%
List Price on Sales	\$0	\$320,000	0%	\$299,900	\$320,000	-6%
Price Ratio	0%	-6%		-6%	-6%	
Days To Sell	0	4	0%	168	4	4,100%
Vacant Lot(s)/Land						
Units Listed	2	0	0%	11	13	-15%
Units Sold	1	0	0%	6	2	200%
Sell/List Ratio	50%	0%		55%	15%	
Sales Dollars	\$50,000	\$0	0%	\$352,000	\$375,000	-6%
Avg Price/Units	\$50,000	\$0	0%	\$58,667	\$187,500	-69%
List Price on Sales	\$57,900	\$0	0%	\$410,700	\$394,000	4%
Price Ratio	-14%	0%		-14%	-5%	
Days To Sell	1 251	0	0%	492	52	856%
Recreational						
Units Listed	1	0	0%	4	2	100%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		50%	150%	
Sales Dollars	\$0	\$0	0%	\$1,065,000	\$510,000	109%
Avg Price/Units	\$0	\$0	0%	\$532,500	\$170,000	213%
List Price on Sales	\$0	\$0	0%	\$1,147,000	\$524,400	119%
Price Ratio	0%	0%		-7%	-3%	
Days To Sell	0	0	0%	67	155	-57%

MD Pincher Creek

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
MD Pincher Creek Totals						
Units Listed	7	5	40%	165	142	16%
Units Sold	3	2	50%	80	67	19%
Sell/List Ratio	43%	40%		48%	47%	
Sales Dollars	\$187,000	\$560,000	-67%	\$20,228,700	\$17,426,850	16%
Avg Price/Units	\$62,333	\$280,000	-78%	\$252,859	\$260,102	-3%
List Price on Sales	\$218,900	\$595,000	-63%	\$21,531,048	\$18,455,800	17%
Price Ratio	-15%	-6%		-6%	-6%	
Days To Sell	453	65	597%	179	151	18%

MD Willow Creek

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	3	6	-50%	108	104	4%
Units Sold	2	4	-50%	49	47	4%
Sell/List Ratio	67%	67%		45%	45%	
Sales Dollars	\$237,000	\$755,000	-69%	\$9,505,400	\$10,876,050	-13%
Avg Price/Units	\$118,500	\$188,750	-37%	\$193,988	\$231,405	-16%
List Price on Sales	\$262,900	\$802,800	-67%	\$10,072,200	\$11,449,499	-12%
Price Ratio	-10%	-6%		-6%	-5%	
Days To Sell	383	145	164%	122	104	17%
Acreage						
Units Listed	0	2	0%	23	30	-23%
Units Sold	0	1	0%	12	11	9%
Sell/List Ratio	0%	50%		52%	37%	
Sales Dollars	\$0	\$310,000	0%	\$3,379,000	\$4,016,000	-16%
Avg Price/Units	\$0	\$310,000	0%	\$281,583	\$365,091	-23%
List Price on Sales	\$0	\$319,900	0%	\$3,558,500	\$4,236,045	-16%
Price Ratio	0%	-3%		-5%	-5%	
Days To Sell	0	48	0%	132	171	-23%
Mobile Home						
Units Listed	1	0	0%	6	6	0%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$289,500	\$309,000	-6%
Avg Price/Units	\$0	\$0	0%	\$96,500	\$103,000	-6%
List Price on Sales	\$0	\$0	0%	\$306,400	\$319,400	-4%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	207	64	221%
Mobile With Land						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$90,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$90,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$99,500	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	47	0	0%
Modular Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$81,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$81,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	210	0	0%

MD Willow Creek

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$269,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$269,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$273,900	\$0	0%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	16	0	0%
Half Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	200%	
Sales Dollars	\$0	\$0	0%	\$354,500	\$230,000	54%
Avg Price/Units	\$0	\$0	0%	\$177,250	\$115,000	54%
List Price on Sales	\$0	\$0	0%	\$359,800	\$254,000	42%
Price Ratio	0%	0%		-1%	-9%	
Days To Sell	0	0	0%	158	635	-75%
Full Duplex						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$210,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$105,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$239,900	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	61	0%
Sixplex						
Units Listed	0	0	0%	0	12	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	6	3	100%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$85,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$274,000	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	305	0%

MD Willow Creek

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
MD Willow Creek Totals						
Units Listed	4	8	-50%	154	164	-6%
Units Sold	2	5	-60%	69	68	1%
Sell/List Ratio	50%	63%		45%	41%	
Sales Dollars	\$237,000	\$1,065,000	-78%	\$13,968,400	\$15,896,050	-12%
Avg Price/Units	\$118,500	\$213,000	-44%	\$202,441	\$233,765	-13%
List Price on Sales	\$262,900	\$1,122,700	-77%	\$14,755,300	\$16,772,844	-12%
Price Ratio	-10%	-5%		-5%	-5%	
Days To Sell	383	126	205%	127	136	-7%

Munic of Crowsnest Pass

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	6	8	-25%	198	174	14%
Units Sold	5	1	400%	76	83	-8%
Sell/List Ratio	83%	13%		38%	48%	
Sales Dollars	\$903,000	\$112,500	703%	\$14,900,950	\$17,051,800	-13%
Avg Price/Units	\$180,600	\$112,500	61%	\$196,065	\$205,443	-5%
List Price on Sales	\$947,800	\$119,900	690%	\$15,859,299	\$17,865,900	-11%
Price Ratio	-5%	-6%		-6%	-5%	
Days To Sell	86	231	-63%	108	108	0%
Acreage						
Units Listed	0	0	0%	23	34	-32%
Units Sold	1	0	0%	11	10	10%
Sell/List Ratio	0%	0%		48%	29%	
Sales Dollars	\$269,000	\$0	0%	\$2,640,250	\$4,197,000	-37%
Avg Price/Units	\$269,000	\$0	0%	\$240,023	\$419,700	-43%
List Price on Sales	\$269,000	\$0	0%	\$2,886,800	\$4,423,000	-35%
Price Ratio	0%	0%		-9%	-5%	
Days To Sell	47	0	0%	141	198	-29%
Apartment Unit						
Units Listed	1	0	0%	10	6	67%
Units Sold	1	0	0%	3	3	0%
Sell/List Ratio	100%	0%		30%	50%	
Sales Dollars	\$45,000	\$0	0%	\$230,000	\$242,500	-5%
Avg Price/Units	\$45,000	\$0	0%	\$76,667	\$80,833	-5%
List Price on Sales	\$46,500	\$0	0%	\$259,400	\$269,000	-4%
Price Ratio	-3%	0%		-11%	-10%	
Days To Sell	45	0	0%	175	172	1%
Mobile Home						
Units Listed	0	0	0%	8	4	100%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		38%	25%	
Sales Dollars	\$0	\$0	0%	\$332,000	\$89,000	273%
Avg Price/Units	\$0	\$0	0%	\$110,667	\$89,000	24%
List Price on Sales	\$0	\$0	0%	\$364,900	\$99,000	269%
Price Ratio	0%	0%		-9%	-10%	
Days To Sell	0	0	0%	188	69	172%
Mobile With Land						
Units Listed	0	0	0%	6	6	0%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		33%	33%	
Sales Dollars	\$0	\$0	0%	\$110,000	\$246,000	-55%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$123,000	-55%
List Price on Sales	\$0	\$0	0%	\$128,500	\$268,900	-52%
Price Ratio	0%	0%		-14%	-9%	
Days To Sell	0	0	0%	166	111	50%

Munic of Crowsnest Pass

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	8	8	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	13%	
Sales Dollars	\$0	\$0	0%	\$0	\$355,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$355,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$362,200	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	91	0%
Half Duplex						
Units Listed	0	0	0%	3	4	-25%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	25%	
Sales Dollars	\$0	\$0	0%	\$260,000	\$169,000	54%
Avg Price/Units	\$0	\$0	0%	\$260,000	\$169,000	54%
List Price on Sales	\$0	\$0	0%	\$289,000	\$169,000	71%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	202	382	-47%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$370,180	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$185,090	0%
List Price on Sales	\$0	\$0	0%	\$0	\$409,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	98	0%
Triplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	0	0	0%	7	12	-42%
Units Sold	1	0	0%	2	5	-60%
Sell/List Ratio	0%	0%		29%	42%	
Sales Dollars	\$382,500	\$0	0%	\$757,500	\$1,839,951	-59%
Avg Price/Units	\$382,500	\$0	0%	\$378,750	\$367,990	3%
List Price on Sales	\$398,000	\$0	0%	\$795,400	\$1,848,700	-57%
Price Ratio	-4%	0%		-5%	0%	
Days To Sell	197	0	0%	205	118	74%
Vacant Lot(s)/Land						
Units Listed	0	1	0%	53	40	33%
Units Sold	0	0	0%	15	6	150%
Sell/List Ratio	0%	0%		28%	15%	
Sales Dollars	\$0	\$0	0%	\$1,056,600	\$488,500	116%
Avg Price/Units	\$0	\$0	0%	\$70,440	\$81,417	-13%
List Price on Sales	\$0	\$0	0%	\$1,143,900	\$571,000	100%
Price Ratio	0%	0%		-8%	-14%	
Days To Sell	0	0	0%	134	192	-30%
Munic of Crowsnest Pass Totals						
Units Listed	7	9	-22%	320	289	11%
Units Sold	8	1	700%	113	114	-1%
Sell/List Ratio	114%	11%		35%	39%	
Sales Dollars	\$1,599,500	\$112,500	1,322%	\$20,287,300	\$25,048,931	-19%
Avg Price/Units	\$199,938	\$112,500	78%	\$179,534	\$219,727	-18%
List Price on Sales	\$1,661,300	\$119,900	1,286%	\$21,727,199	\$26,285,700	-17%
Price Ratio	-4%	-6%		-7%	-5%	
Days To Sell	90	231	-61%	122	124	-2%

Newell County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$258,500	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	298	0%
Acreage						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$363,400	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$363,400	\$0	0%
List Price on Sales	\$0	\$0	0%	\$364,900	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	22	0	0%
Newell County Totals						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$363,400	\$248,500	46%
Avg Price/Units	\$0	\$0	0%	\$363,400	\$248,500	46%
List Price on Sales	\$0	\$0	0%	\$364,900	\$258,500	41%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	22	298	-93%

Vulcan County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	1	0	0%	5	3	67%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		20%	0%	
Sales Dollars	\$0	\$0	0%	\$270,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$270,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$315,000	\$0	0%
Price Ratio	0%	0%		-14%	0%	
Days To Sell	0	0	0%	144	0	0%
Acreage						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$155,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$155,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$169,900	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	158	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$345,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$359,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	354	0	0%
Vulcan County Totals						
Units Listed	2	0	0%	10	6	67%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		30%	0%	
Sales Dollars	\$0	\$0	0%	\$770,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$256,667	\$0	0%
List Price on Sales	\$0	\$0	0%	\$843,900	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	219	0	0%

Warner County

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	2	9	-78%	106	139	-24%
Units Sold	5	1	400%	60	63	-5%
Sell/List Ratio	250%	11%		57%	45%	
Sales Dollars	\$449,500	\$460,000	-2%	\$12,161,250	\$12,353,700	-2%
Avg Price/Units	\$89,900	\$460,000	-80%	\$202,688	\$196,090	3%
List Price on Sales	\$510,500	\$495,000	3%	\$12,904,600	\$12,929,400	0%
Price Ratio	-12%	-7%		-6%	-4%	
Days To Sell	112	264	-58%	88	98	-10%
Acreage						
Units Listed	2	1	100%	30	36	-17%
Units Sold	0	0	0%	11	14	-21%
Sell/List Ratio	0%	0%		37%	39%	
Sales Dollars	\$0	\$0	0%	\$3,395,000	\$4,584,900	-26%
Avg Price/Units	\$0	\$0	0%	\$308,636	\$327,493	-6%
List Price on Sales	\$0	\$0	0%	\$3,684,255	\$4,790,500	-23%
Price Ratio	0%	0%		-8%	-4%	
Days To Sell	0	0	0%	196	212	-7%
Mobile Home						
Units Listed	0	0	0%	2	4	-50%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$77,200	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$38,600	\$0	0%
List Price on Sales	\$0	\$0	0%	\$88,000	\$0	0%
Price Ratio	0%	0%		-12%	0%	
Days To Sell	0	0	0%	154	0	0%
Mobile With Land						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		67%	50%	
Sales Dollars	\$0	\$0	0%	\$140,150	\$28,000	401%
Avg Price/Units	\$0	\$0	0%	\$70,075	\$28,000	150%
List Price on Sales	\$0	\$0	0%	\$158,400	\$30,000	428%
Price Ratio	0%	0%		-12%	-7%	
Days To Sell	0	0	0%	101	318	-68%
Half Duplex						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$104,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$104,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$120,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	68	0%

Comparative Activity By Property Type for December 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	1	1	0%	15	16	-6%
Units Sold	1	0	0%	7	1	600%
Sell/List Ratio	100%	0%		47%	6%	
Sales Dollars	\$140,000	\$0	0%	\$742,100	\$7,000	10,501%
Avg Price/Units	\$140,000	\$0	0%	\$106,014	\$7,000	1,414%
List Price on Sales	\$139,900	\$0	0%	\$971,385	\$7,000	13,777%
Price Ratio	0%	0%		-24%	0%	
Days To Sell	361	0	0%	323	15	2,052%
Warner County Totals						
Units Listed	5	11	-55%	159	198	-20%
Units Sold	6	1	500%	82	80	3%
Sell/List Ratio	120%	9%		52%	40%	
Sales Dollars	\$589,500	\$460,000	28%	\$16,515,700	\$17,077,600	-3%
Avg Price/Units	\$98,250	\$460,000	-79%	\$201,411	\$213,470	-6%
List Price on Sales	\$650,400	\$495,000	31%	\$17,806,640	\$17,876,900	0%
Price Ratio	-9%	-7%		-7%	-4%	
Days To Sell	154	264	-42%	125	119	5%
Grand Totals						
Units Listed	148	188	-21%	4,504	4,522	0%
Units Sold	130	133	-2%	2,581	2,549	1%
Sell/List Ratio	88%	71%		57%	56%	
Sales Dollars	\$34,045,198	\$35,509,450	-4%	\$692,039,573	\$672,608,904	3%
Avg Price/Units	\$261,886	\$266,988	-2%	\$268,128	\$263,872	2%
List Price on Sales	\$35,591,809	\$36,815,805	-3%	\$717,119,000	\$696,113,499	3%
Price Ratio	-4%	-4%		-3%	-3%	
Days To Sell	112	88	28%	87	89	-2%